

MICHIGAN FRUIT GROWERS, INC., SET IN MOTION

Co-operative Fruit Associations Organize Central Sales Agency

PROSPECTS LOOK GOOD

Jas. Nicol Heads Organization; Will Affiliate With Farm Bureau

Benton Harbor, April 25.—Co-operative fruit growers associations of western and southwestern Michigan have organized a State Fruit Exchange, to be known as the Michigan Fruit Growers, Inc. Its authorized capitalization is \$100,000, with \$25,000 to be paid in at the start. It proposes to affiliate with the National Federated Fruit Growers, Inc.

Headquarters of the Exchange are to be in Benton Harbor with branch offices at other points where the volume of business may warrant such offices. The Exchange is to be a central sales agency for co-operative fruit associations, and will begin business as soon as organization can be completed.

To Join Farm Bureau

The Exchange looks forward to affiliation with the Michigan State Farm Bureau under the Farm Bureau's commodity plan of control. Such affiliation will enable the Exchange to secure for its members in a more direct way the seed, purchasing, traffic, publicity, legislative, wool, and organization services of the State Farm Bureau and to co-operate with the other great commodity exchanges in exchanging sales services and in getting together on matters of common interest, such as the above.

Get Good Start

At the organization meeting at Benton Harbor, April 14 delegates from a score or more fruit associations were present, together with representatives of the Michigan Agricultural College Markets Dept., the

(Continued on page two)

St. Clair Preparing Membership Campaign

Port Huron, April 25.—The St. Clair County Farm Bureau will open its second membership campaign about the latter part of June. John Volker of Marine City, member of the County Executive Committee, is county campaign manager. His assistants are A. J. Smith of Capac; C. J. Reid of Avoca; C. A. Shirkey of Memphis; P. M. Stein of Port Huron; Carl Greenburg of Adair.

M. L. Noon, vice-president of the State Farm Bureau and Dr. Eben Mumford of the Michigan Agricultural College will speak at a series of community meetings to be held during the last week in May and the first week in June. At a recent meeting of the St. Clair Executive Committee County Agricultural Agent C. M. Kidman was re-engaged for another year. Mr. Kidman is an able executive and the St. Clair Bureau has done some very good work under his direction.

Washtenaw Wool Growers!

Washtenaw county wools will be accepted for the 1923 wool pool at any time by Mr. August Lesser, manager of the Dexter Co-operative Ass'n. He will make the pool cash advance at time of delivery of wool.

How Agricultural Credit Act Will Help Farmers

They Will Get Larger Credits Through Relief to Local Banks

Washington, April 25.—The Agricultural Credits Act passed on the last day Congress was in session furnishes the basis for a system of intermediate credit adapted to farm conditions and farm needs.

The new law authorizes the organization of 12 governmental intermediate credit banks in connection with the federal land bank, but these banks will not be opened to individual borrowers nor will they receive deposits. They are really discount banks. Their job is to purchase farmers' notes which have been taken up by banks and other financial institutions and then carry such notes for a term of from six months to three years.

May Loan to Co-ops

The federal government provides each bank with a capital not to exceed \$5,000,000. The banks may also loan direct to farmers co-opera-



James Nicol

The first officers of the Michigan Fruit Growers, Inc., are men of high standing in the business world. President Nicol served two terms as president of the Michigan State Farm Bureau. He has been a director of the Michigan Elevator Exchange. He was chairman of the national fruit committee which organized the Federated Fruit Growers, Inc., and is chairman of its board of directors. He is president of the Allegan County Farm Bureau, and heads the South Haven Fruit Exchange. He is a leading fruit grower and has been very active in the organization of the Michigan Fruit Growers, Inc.

Mr. Emerson, Secretary, is manager of the St. Joseph County Farm Bureau, and Mr. Bradford, treasurer, is one of the leading package manufacturers in Michigan. Both are fruit growers.

CUT THOUSAND DOLLAR MELON

Co-operative Marketing Pays Tustin Potato Growers

Tustin, April 20.—One thousand and sixteen dollars was divided by Michigan Potato Growers Exchange farmers at this town recently on 11 cars of potatoes which they marketed through the local association and through the Potato Growers Exchange. Tustin this year shipped 279 cars of potatoes or 25 per cent of the total for Oscoda county. As might be expected, such heavy shipments brought representatives of all the leading potato buyers and competition was keen. The town also has a farmers' co-operative marketing association.

During March, Peter L. Lee, manager of the association, shipped through the Potato Growers Exchange the 11 cars noted above. On all these potatoes the farmers were advanced as part payment the same amount that cash buyers were paying to non-members of the association. At the end of the month, however, when the returns were all in from the Potato Growers Exchange sales, Mr. Lee divided the money among the farmers who shipped the 11 cars. They split \$1,016 because they were co-operators and had a co-operative sales agency that sold for their interests.

The Chicago Producers Livestock Commission Association, marketing stock for local co-ops, on the Chicago market, will pay a patronage dividend June 30 on the first year's business.

Mason County Farm Bureau members at their annual meeting voted for a membership campaign this summer. Mason County is organizing a cow-testing association.

The fact that the farmers furnish the raw material is no excuse for giving them a raw deal in marketing their stuff.

START POOLING WOOL LOCALLY APRIL THIRTIETH

Today Pool Holds More Wool Than Same Date In 1922

SELL FIRST 1923 WOOL

Bureau Makes Cash Advance of 25c Per Lb. At Time Of Pooling

The 1923 wool pool starts local assembling of wool at Eaton Rapids Monday, April 30. May 1 bureau weighmasters will be taking wool at Charlotte in Eaton County and Adrian in Lenawee County. A flat advance of 25 cents a pound will be made at time of pooling, with final settlement when the pool is sold. The list of local assembling dates is published in this issue of the News.

There is considerable more wool in the pool today than there was at this time one year ago. Some large clips have been shipped in. Every day farmers are hauling wool to the central warehouse. The largest clip to date is the 800 fleeces pooled by Ed. Harrison of Constantine. Clips of 1,000 to 1,500 pounds are quite common.

Fire Walls Protect Farm Bureau Wool

Solid brick fire walls prevented damage to the Farm Bureau's wool warehouse at Lansing April 16 when an adjoining warehouse burned. A small pile of graded wool on the fourth floor, under an elevator housing, was slightly damaged by water. The damage was slight and was fully covered by insurance. Practically all wool in the warehouse was piled by grades on the second and third floors and suffered no damage whatsoever. The warehouse has been receiving wool as usual. All pooled wool is fully insured.

The wool pool sold a small quantity of half blood clothing wool last week at 50 cents a pound f. o. b. the Lansing warehouse. Foreign markets continue to advance and American buyers are eager to get choice lots of any desirable grades of wool. Sale of the big Jericho pool in the West at 51 cents a pound has stimulated western buyers.

Farmers who wish to pool now and get their cash advance should write the Wool Department at Lansing for wool bags, stating for how many fleeces. The Bureau pays the freight on the wool and returns a warehouse receipt for the wool, which is good for the regular cash advance.

ASSEMBLING DATES

Following are the 1923 local wool pooling dates. Sworn weighmasters will accept wool at these points on the days noted and will give a warehouse receipt to the pooler. That receipt will be good for a flat cash of 25 cents a pound. Final settlement when the pool is sold.

- APRIL
- 30—Eaton Rapids.
- MAY
- 1—Charlotte, Adrian.
- 2—Sunfield, Tecumseh.
- 3—Bellevue, Hudson.
- 4—Nashville, Pittsford.
- 5—Hastings, Reading.
- 7—Delton, A. M.; Middleville; P. M.; Jonesville.
- 8—Clarksville, Coldwater.
- 9—Lake Odessa, Union City, Perry.
- 10—Ionia, Bronson, Owosso.
- 11—Portland, Durand.
- 12—Lowell, Howell.
- 14—Grand Rapids, Stockbridge, St. Johns.
- 15—Caledonia, Fowler, Grass Lake.
- 16—Coopersville, Brooklyn.
- 17—Concord.
- 18—Springport.
- 19—Albion.
- 21—Lawrence, Marshall.
- 22—Eau Claire, Battle Creek.
- 23—Buchanan.
- 24—Dowagiac.
- 25—Cassopolis.
- 26—Marcellus.
- 28—Constantine.
- 29—Centerville, Plymouth.
- 31—Colon.

- JUNE
- 1—Holly.
- 2—Oxford.
- 4—Marine City.
- 6—Memphis, Martin.
- 6—Avoca.
- 7—Imley City.
- 8—North Branch.
- 9—Lapeer.
- 11—Davison.
- 12—Swartz Creek.
- 13—Clio.
- 14—Vassar.
- 15—Caro.
- 16—Cass City.
- 18—Bad Axe.
- 19—Grindstone City.
- 20—Deckerville.
- 21—Croswell.
- 22—Marlette.

CERTIFIED POTATOES PAY INGHAM FARMER

East Lansing, April 25.—It pays to plant high grade seed potatoes in place of the seed stocks so often used on Michigan farms, if the experience of M. B. Clark, living near Williamston, Ingham County, holds good for the rest of the state's potato growers.

"Last spring," said Mr. Clark, "I heard of certified seed potatoes and bought 7 1/2 bushels of Petoskey Russets from a farmer in the northern part of the state. I didn't really believe that the certified seed would pay for the extra cost but decided to give it a trial.

"I don't pretend to be an expert potato grower, but I raised 356 bushels to the acre with the certified stock I planted. As a result of this experience, I say now that the best and purest seed is none too good. What these Russets did for me ought to happen for any other farmer in the state."

LAW TO CHECK GRAIN GAMBLING HAS COURT O. K.

U. S. Supervises Boards of Trade; They Must Admit Farmers

Washington, April 16.—The Supreme Court of the United States has declared constitutional "The Grain Futures Act" passed by Congress last fall. The act taxes trading in grain futures, gives the U. S. Dept. of Agriculture supervision of the grain exchanges and power to investigate them, and provides that farmers co-operative associations shall be admitted to membership.

This means that in case of violent fluctuations and suspected manipulation of the price of grain by speculators, so that the grain quotations do not accurately reflect the actual value of the product, the Secretary of Agriculture is empowered to seize the books of the exchange and make an investigation.

The government held that the price farmers receive for their grain is determined by the quotations made on the grain exchanges or Boards of Trade and that the government should supervise these transactions and have the power to investigate them and make them public.

For a long time the Boards of Trade had refused membership to farmers' co-operative associations because they turned their profits back to the farmer members. The Grain Futures Act compels the Board of Trade to accept the co-operative associations as members. The Grain Futures Act is one of those passed through the activity of the Farm Bloc, with the help of the American Farm Bureau Federation.

BUYS THOUSAND CARS OF COAL

Farm Bureau Assures Many Members of High Grade Fuel

The Farm Bureau Purchasing Department has bought 1,000 cars of coal for the farmer patrons of several co-operative Michigan co-operative associations. The coal is to be delivered to the co-ops. In equal monthly shipments during the next year. It includes 600 cars of five inch lump Kentucky coal, the best for threshing purposes. There are also 300 cars of Pocahontas and 100 cars of anthracite.

In order to serve the Farm Bureau membership on coal it is necessary that the coal be distributed through local co-operative associations, which can take a car or more regularly. Car supply is now the only thing that can possibly interfere with the above farmers having an assured supply of high grade coal during the next year. Farm Bureau members will find the 5 inch lump Kentucky coal fine for threshing. Your co-op. can get it for you if you order early.

TRAFFIC OFFICE HELPS SHIPPERS

If your local railroad authorities' shipping rules work a hardship upon your farmers, explain the matter to your State Farm Bureau Traffic Dept., Murray Bldg., Grand Rapids, and perhaps a satisfactory arrangement can be worked out.

Recently at Rockford, Michigan, refusal to accept billing for shipment for a carload of potatoes after three P. M. was referred to the Bureau, which took the matter to the proper officials of the Pennsylvania railroad. The Bureau has been advised that the agent at Rockford has been instructed to receipt for all business tendered up to five P. M. and in cases of emergency to extend the time when consistent.

OTTAWA COUNTY GREAT MIDWEST POULTRY CENTER

County Farm Bureau There Carries Big Poultry Program

ACTIVE IN ALL FIELDS

Bureau Aids Fruit, Dairy, Muck, Field Crops, Co-op. Interests

Grand Haven, April 25.—Ottawa County Farm Bureau members live in the greatest poultry county in the middle-west. It does a business of \$3,000,000 annually in day old chicks, eggs and poultry. The chick hatching center of the middle-west is in Ottawa County. It is "poultry heaven."

The Ottawa County Farm Bureau is onto these facts and ever since the bureau was organized an important part of its work has been along poultry lines, with very good results.

Leads In Culling.

Through the County Farm Bureau, Ottawa has been helped to become a leader in poultry culling work. Last June the Farm Bureau organized the first poultry tour ever held in Michigan. Five hundred people participated. Representatives were present from 14 other counties and two states. College specialists had charge of the instruction in breeding selection, culling, canning, and killing. Similar instruction had been given many times before but on a smaller scale. The result has been a greatly stimulated interest in better poultry. Ottawa is controlling poultry diseases better and losing fewer chicks than ever before.

With more improved type poultry houses in Ottawa county than in any other poultry there has better ventilation and more sunlight and produces better than anywhere else.

RUNCIMAN TAKES ON NEW WORK

The Michigan State Farm Bureau Board of Directors at its April meeting unanimously confirmed Secretary-Manager Brody's appointment of C. H. Runciman as manager of the State Farm Bureau's five business departments.

Mr. Runciman is charged with the general management of the State Farm Bureau Seed, Wool, Produce Exchange, Purchasing and Clothing departments.

Mr. Runciman is a very successful business man and a real co-operator. His very capable management of the Purchasing department is responsible for a big increase in business and some very advantageous buying connections which are benefiting our membership.

The growing responsibilities of all the Farm Bureau business departments, due to their greatly increasing volume of business, has necessitated assistance in the management of the business departments. Mr. Runciman's aid will give Secretary-Manager Brody greater freedom in the administration of the affairs of the Farm Bureau as a whole and will enable him to give more attention to the problems of the Finance, Publicity, Organization, Traffic and Legislative departments and to relationships with the great Milk, Live Stock, Elevator and Potato Exchanges, which are affiliated with the State Farm Bureau.

Mr. L. A. Thomas, assistant to Mr. Runciman when he was managing the Purchasing department, has been made manager of the State Farm Bureau's Purchasing Department.

Advertising and Pack Better Returns

By advertising a carefully graded and packed product the Atlantic Coast Poultry Producers' Association has been able to convince consumers of New York City of the superior quality of day-old eggs, as compared with eggs shipped from the far western states. According to the New Jersey Bureau of Markets, Trenton, N. J., the association commanded a premium of 6 and two-thirds cents per dozen over Pacific Coast eggs during the last six months of 1922. The association has control of the products of nearly 250,000 laying hens owned by several hundred commercial poultrymen in New Jersey and adjacent territory.

For the week ending April 10 the Michigan Live Stock Exchange Commission house at the Detroit stockyards sold 104 cars of stock for 65 co-operative shipping associations.

SPEAKER



M. L. Noon

Above is Vice-President M. L. Noon of the State Farm Bureau who will speak in Ottawa county May 1-2-3 before the opening of Ottawa's second membership campaign. Mr. Noon, a prominent dairyman of Jackson county, has long been in the organization movement and is a powerful, well informed and interesting speaker.

FLOOD CARRIERS WITH F. B. SEEDS

Delayed Spring Crows Mails Express, Freight With Rush Orders

Business is booming at the State Farm Bureau Seed Department where hundreds of shipments are being made daily by mail, express and freight to meet the demands of a delayed spring. Michigan grown alfalfa is going strong with Michigan farmers. The Farm Bureau has distributed five carloads of the Monroe County stock this year as against one carload last year. There is less than a car left; those who act early will get in on it.

Everybody Knows Grimm.

Grimm alfalfa sales have been about the same as last year, but it is interesting to note that since the Farm Bureau has brought farmers to realize the value of genuine Grimm alfalfa in Michigan, the old line seed houses are beginning to advertise Grimm extensively. The benefits of the Bureau's campaign for better seeds in Michigan are thus direct and indirect.

Red clover sales are less than last year because of the large amount which was grown locally last year. Sweet clover sales are just starting and demand appears strong. There seems to be a movement to renew production of sweet clover seed in the northern part of the state. Common alfalfa and alsike clover sales have run about the same as last year.

The Farm Bureau's retail seed store at the Produce Exchange at 2729 Russell St., Detroit, is doing a big business and so is the retail store at Lansing headquarters for the accommodation of farmers who are within driving distance of Lansing.

GOOD SERVICE

The Producers Co-operative Commission Co. at the East Buffalo Yards, N. Y., is Michigan farmers' own co-operative terminal live stock marketing association. You have another one in the Michigan Live Stock Exchange Commission Merchants at Detroit. They are giving farmers fine service, good returns and working for their interests all the time. Co-operation built them. Does your live stock go there?

Tells How Potato Exchange Gets the Best Markets

Sales Connections Everywhere Are Key to Good Results

The potato marketing business is one of great fluctuations, said C. C. Wells, of the Michigan Potato Growers' Exchange, in explaining the advantages of a state-wide commodity marketing institution to the Fruit Growers at Benton Harbor at their organization meeting.

"The potato market in the last few years has ranged from as high as \$8.40 per cwt. down to 30 cents per cwt.

"The markets themselves are nearly as variable and it requires very close study of the situation to meet the keen competition for the good markets. The Potato Exchange keeps the country charted and knows from day to day where the best prices may be had. For example, today may show Pittsburgh to be our best market. It is good for a couple of days and then it gets a glut. By that time Indiana pre-

ELEVATOR EXCH. PAYS DIVIDEND TO MEMBERSHIP

Declares \$8,000 Patronage Dividend on Past Two Years' Business

NET WORTH IS \$33,000

Co-operative Ass'n. Proves Its Ability In Times of Hard Sledding

The Michigan Elevator Exchange has declared a patronage dividend of \$8,000 which will be pro-rated back to members of the Elevator Exchange on the business from April 1, 1921, to April 1, 1923.

This action was taken by the Elevator Exchange Board of Directors at their meeting April 18. Payment of the dividend will be made immediately after the pro-rata is figured out. Elevators not members of the Elevator Exchange cannot participate in the dividend, according to the rules of the Exchange.

An Earned Dividend

This dividend comes after two pretty tough years in the grain business. It shows that co-operative marketing of grain, hay and beans on the Elevator Exchange is a paying proposition for the co-operating members. After the dividend is paid the Michigan Elevator Exchange will still have a net worth of \$33,000 and a selling organization and market connections that are invaluable to the membership.

In 1922 the Michigan Elevator Exchange sold about \$4,500,000 worth of grain, hay and beans for its membership. It has been in business about three years, and no co-operative elevator has ever lost a cent through failure of a Michigan Elevator Exchange sale to stick. Elevator Exchange members enjoy the advantages of their combined strength and volume in the markets, in doing business with the railroads and other interests. Organized they are big enough to afford the lines of direct wire and telephone communication which put the markets of the world at every co-operative elevator association member's elbow every day. This information is the life blood of successful marketing. It has put members in on upturns of the market more than once, and it always keeps them informed.

Other Services Given.

The patronage dividend of \$8,000 just passed and the net worth of \$33,000 and the splendid sales organization of the Michigan Elevator Exchange is not all that the organization has done for grain growing farmers. The Elevator Exchange has provided farmer competition which has improved prices to the farmer in many communities. The Elevator Exchange assures the farmer the market price every time.

The Michigan Elevator Exchange was started as a marketing department of the Michigan State Farm Bureau and is one of the farmer-owned and controlled marketing organizations that the State Farm Bureau has helped build.

Primary School Fund

Revision of the system of distributing the primary school interest fund has been proposed to the legislature by Rep. Thomas D. Meggison of Antrim County in a bill which would apportion the state aid among the school districts of the state directly in proportion to the school census and school attendance and inversely as the equalized assessed valuation of the district. The proposed bill will not make any change in the source or amount of the school aid fund.

Wool Growers!

Wools are being accepted and graded at the Central Warehouse at Lansing daily. If you plan to deliver your wool to Lansing you will find a grader at your service daily with the exception of May 1st. Remember this one date.

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THE FRUIT EXCHANGE

Michigan is now a fruit exchange state. California became a fruit exchange state years ago, traded the market-dumping idea for orderly and shrewd marketing, and made a national name for its products. Illinois became a fruit exchange state last year and placed us at a near-home disadvantage. When western Michigan fruit growers met at Benton Harbor and decided to consolidate the two-state district exchanges into one big central marketing organization they crossed the fruit growers' Rubicon.

Chicago and the other big markets have been getting Michigan raspberries and apples and peaches haphazardly—not so haphazardly, of course, as before the organization of district exchanges; but in illogical batches which often demoralized the market, coming on the same day as a big shipment from some other state. A central exchange will mean a greater watch on the market, an increase in presold and decrease in merely consigned shipments, better branding and more advertising.

—Editorial Grand Rapids Press, April 17, 1923.

INCOME TAX PROSPECTS.

It remains to be seen whether the present session of the Legislature is going to be remembered for the small quantity of progressive and constructive legislation which it enacts, or whether it will yet during the closing days of the session pass some much-needed laws which should be of great benefit to the state.

The passage of one bill now before the Legislature would remove the stigma of stagnation from the record of the 1923 Legislature. This measure is the Byrum personal income tax bill which provides a flat personal income tax of four per cent on net incomes in Michigan, after allowing exemptions of \$1,000 for a single person, \$2,000 for a married person, and \$400 for each child under 18, or other dependent.

Such a tax would yield \$16,000,000 or \$18,000,000 annually. This revenue together with corporation franchise tax and other specific taxes would be sufficient to finance the state and would remove the necessity for a general property tax for state purposes.

Passage of such a measure would make the general property tax a purely local matter, thus encouraging local economy, and would relieve general property from a portion of its present staggering tax burden. The law-makers seem impressed with the justice and advisability of a state income tax. The House has already passed the Byrum bill and has sent it to the Senate.

The people of Michigan are ready for such an income tax as proposed by Rep. Byrum. Write or wire your Senator to support this bill.

WEIGH SEPARATE AND YOUR SHRINK GOES UP

East Buffalo, N. Y., April 25.—Sometimes when a consignment of calves is shipped to market, there is a member or two who wants his weighed separately. This costs him money in shrink, and how it works is told by the Producers Co-operative Commission Company.

Some time ago a Michigan Co-operative association sent 16 real calves to Buffalo. The members requested that the calves be sold together but weighed separately according to marks. The co-op house reported as follows:

"In order that we might show the Association the necessity of weigh-

ing these calves together in order that they would receive less shrink, we ran the bunch on the scales, catching the weights on them. After re-weighing them, according to instruction, each one separately, we found that they shrank 110 pounds from the first weight. These were all top calves selling for \$14.50 per hundred and figuring this up we find that if these had been weighed together it would have meant \$15.95 more which would have been returned to them than by weighing them separately, as requested.

"It would be well for the directors and managers of the association to explain this to their customers. In a great many cases stock will shrink from 5 to 10 pounds more per head by weighing separately than in the manner we advocate."

SPEAKING OF TAXES



COLLECTOR—Come across with your Barberrry tax!
UNCLE SAM—How much?
COLLECTOR—Fifty million bushels of wheat!

DIG OUT COMMON BARBERRY BEFORE MAY 10

If you have any common barberry on your place, it will pay you to dig it out. Common barberry is the spreader of stem rust of wheat, rye, oats and grasses. You know what rust does to your yield. Michigan loses millions of bushels of grain annually because of rust. Michigan is trying to get rid of rust by eradicating the common barberry. Do your part and speed the job.

Common barberry is a tall bush with gray stem, spines usually in threes at base of leaves, the leaf edges are prickly and the yellow flowers or red berries hang in clusters like currants. It spreads rust. Japanese barberry is a low spreading plant and is harmless. The stem is brown, spines are usually single, the leaf edges are smooth and the flowers or red berries are single or in twos.

Mich. Fruit Growers
Is Set In Motion

(Continued from page one)

State Farm Bureau, the Federated Fruit Growers, Inc., and the Michigan Potato Growers Exchange were present. By-laws were adopted, a temporary board of directors elected, a committee was authorized to incorporate the organization, and temporary officers were chosen. It is the purpose of this article to present the leading discussions of the State Fruit Exchange and to report the actions taken.

Organized Right

Secretary Brody of the State Farm Bureau explained the necessity for farmer control of farmer marketing organizations—control from the growers up if the marketing organizations are to be operated as the growers want them operated and be directly and instantly responsible to the growers. The State Farm Bureau and Michigan's commodity marketing organizations are controlled from the bottom up. The grower is boss.

President Phillips of the State Farm Bureau welcomed the Fruit growers into the Farm Bureau as an affiliated commodity organization, working with the Bureau to further the common interests of all farmers.

Pictures Organization Results

Declaring that the sales end of the fruit growing business is just as important as the production end, Hale Tennant of the M. A. C. Markets Dept., showed how efficiency in organized farmer selling can be had by hitching together the sales work of many co-operative organizations.

To show the power and possibilities that lie in an organization of co-operative fruit marketing associations, Mr. Tennant took the example of a co-operative association doing an annual business of 100,000, at probably 5 per cent or \$5,000 a year. On that it has to hire the best man it can get and compete with all its neighbors.

Take 50 associations like that and get them working together and same percentage would produce a working fund of \$250,000 and power to do anything. They can get the best men in business and these men can get results. They stop cutting each others throats and work together and improve their results. It has been done. The Michigan Elevator and Potato Growers and Live Stock and Milk Exchanges are outstanding examples.

Power of Organization

A state-wide co-operative fruit sales organization such as the Michigan Fruit Growers, Inc., can do these things for the sales work of Michigan co-operative fruit growers, said Mr. Tennant:

1. Promote efficiency in general operation.
2. Promote financial soundness. The Potato Exchange, for instance, has built up a working capital of \$70,000. No local co-operative could do that alone.
3. Standardize the goods. This will build permanent markets. Dealers want a continual supply of quality stuff that is the same every day. The big co-operative exchange enables the many little co-ops to get together on this thing and produce that uniform product. The little co-op can't do it alone and pay out, because it lacks volume, and for that reason its better stuff does not command a much better price than the average run. It runs out too soon.
4. Makes Advertising possible. It will enable the organized co-ops to advertise their products and build up markets.
5. Establish and enforce standards of inspection. Such an Exchange as the Michigan Fruit Growers, Inc., could set up standards of inspection so that its goods would stand U. S. inspection service so that goods sold f. o. b. would stay sold. Nowadays unwarranted rejection of goods is one of the troubles that co-ops. run into in uncertain markets.

Your Co-op. handles Michigan, State Farm Bureau Binder Twine. Ask for it.

CLINTON FARM
BUREAU HOLDS
GREAT MEETING

170 Brave Bad Roads to Start
Membership Campaign
Right

St. Johns, April 18.—One of the big events in connection with our second Farm Bureau membership campaign took place at St. Johns in Clinton County on Monday, April 16, when 170 Farm Bureau boosters met to hear about the work of their county, state and national organizations, and to get ready for their membership campaign which opened April 18.

For 10 days previous the condition of the roads was such that even up to the day before the meeting it was considered almost impossible to hold this gathering.

Mud Can't Stop 'Em. When the meeting day arrived conditions were still so unfavorable that the ladies preparing the dinner were requested to provide for about 80, but the Farm Bureau people at Clinton county are real boosters and they don't let a little mud interfere; so presently the order was increased to 100 plates. As the noon hour approached the order was changed to table capacity of the dining room and when 140 were seated there were still 26 who could not be accommodated at the first table.

Any Farm Bureau member, recalling the mud which these Clinton county boosters had conquered, would have been cheered by their enthusiasm. About 130 of them had signed up as drivers for the campaign.

Vaughan for Farm Bureau. Coleman C. Vaughan, former secretary of the state, and the publisher of the St. Johns Republican, addressed the gathering in behalf of the business men of St. Johns. Mr. Vaughan stated that in his opinion the Farm Bureau had accomplished large results in spite of the unfavorable conditions of the past three years. Mr. Vaughan also stated that he believed the Farm Bureau had not had a fair opportunity nor sufficient time to show what results could be obtained by the carrying out of the Farm Bureau program. He also stated his entire sympathy with the movement and that the business interest of St. Johns wished it success and strongly urged the farmers present to do all in their power to put the campaign across in Clinton county.

Explains Big Program. Mr. Clark L. Brody, Sec'y. Mgr. of the Michigan State Farm Bureau, explained the Farm Bureau program by means of a chart showing the relation of the various commodity organizations affiliated with the Farm Bureau to the Farm Bureau and the way in which these commodity groups are working out a great co-operative buying and selling program for Michigan farmers. He also spoke of the many legislative and transportation facilities obtained by the Farm Bureau in the state and nation.

A. Bentall of the Farm Bureau organization department described the membership work that has been carried on in the 12 counties previously canvassed. Mr. Miner, campaign manager of the Clinton County Farm Bureau, told about the plans for the drive in Clinton county.

The St. Johns meeting was one of the very best and the most enthusiastic gatherings held to date. State Farm Bureau leaders have not met a more thoroughly enthusiastic and interested group anywhere in the state.

LUDENS HEADS
OTTAWA WORKERS

Grand Haven, April 25.—Ottawa County Farm Bureau is opening its second membership campaign May 7. Maurice Ludens, president of the Holland Co-operative Association, is county campaign manager. He is being assisted by James Egan of Marne, president of the Berlin Farm Bureau Association.

The County campaign is in charge of a committee of 100 or more County Farm Bureau members. They have an all day meeting at Grand Haven April 30 and will hear Secretary Brody, Vice President Noon and Organization Director Bentall of the State Farm Bureau.

Mr. Noon will speak at several evening meetings, at Vriesland Town Hall May 1, at 7:30 P. M.; at Georgetown Grange Hall the evening of May 2, and Reno Town Hall the evening of May 3. Mr. Noon is one of the strongest and most interesting Farm Bureau speakers in Michigan. He is widely known as a dairyman and is a director of the Michigan Milk Producers Association of 19,000 members.

The Alabama Farmers Association has distributed \$750,000 as the fourth payment on last year's cotton pool, making the total paid 22 cents a pound. When cotton was delivered to the association last fall each member got a 12 cents a pound advance.

Minnesota, Ohio and Maine have passed a standard co-operative marketing act which establishes farmers' co-operative associations in the law.

Your Co-op. handles Michigan, State Farm Bureau Binder Twine. Ask for it.

We Help
Farmers
to Use
Concrete

That is what the Portland Cement Association is for—to tell people the best and easiest way to use Concrete, and to show how it can save them money.

No matter what permanent improvements you need around your farm, whether it is a feeding floor, manure pit, silo, storage cellar or foundation, we can give you simple, easy-to-follow instructions for making it of Concrete.

Just write us and tell us how you are thinking of using Concrete, and we will send you the information you need free of charge.

You will be surprised to see how easily you can build permanence into your farm improvements with fireproof, weatherproof, economical Concrete construction.

PORTLAND CEMENT ASSOCIATION

Dime Bank Building
DETROIT, MICH.
A National Organization to Improve and
Extend the Uses of Concrete
Offices in 24 Other Cities

FAVOR REDUCTION
IN BEAN RATE

Arrangement for Inspection
Would Help Michigan
Markets

Grand Rapids, April 13.—The Traffic Committee of the Michigan Bean Jobbers Association of which the Michigan Elevator Exchange is a member—met the Michigan railroads rate committee here April 12 and asked that the stop-over charge on carloads of beans for inspection be reduced from \$6.30 a car to \$2.70, the rate for stopping carloads of hay for inspection.

The railroad committee approved the reduction and recommended it to the Central Freight Association. The bean shippers will meet with the C. F. A. in Chicago the first week in May.

The bean shippers want the railroads to permit stopping of bean shipments at points where inspectors are located so that all Michigan

beans can leave the state with a grading certificate attached, which will assure the grade and acceptance on arrival at destination. Wholesale grocers and canners accept the inspection certificate and it protects the shippers. At present it is very difficult for the six bean inspectors to cover the state when beans are moving in quantities. The above stop-over arrangement for inspection would greatly strengthen and enlarge the market for Michigan beans.

Circuit Court Verdict
For The Farm Bureau

Grand Rapids, April 14.—The Michigan State Farm Bureau won a case here today in Circuit Court to collect delinquent membership dues from Elmer E. Kilmer, R. F. D. Grand Rapids, who refused payment. The case went to a jury composed largely of farmers and the jury returned a verdict in 45 minutes for the Farm Bureau. Judge M. L. Dunham presided. In a similar case at Centerville in St. Joseph County recently the Farm Bureau was given a verdict in open court without the case even going to the jury.

Join the Michigan
Elevator Exchange!

Members of the Exchange are shipping their products direct to the large terminal markets. The returns and the service are better.

Financial responsibility is guaranteed by the Michigan Elevator Exchange. Local banks prefer to have local elevators sell through the Exchange.

Greater volume of business makes possible better prices and better business connections. Better prices to the local elevator means better prices to the farmer.

Ask your local co-operative elevator manager and officers to investigate the advantages of your Association becoming a member of the Elevator Exchange.

When you market through the Elevator Exchange you co-operate with 107 other elevators and share the benefits they enjoy.

April 19, 1923, the Michigan Elevator Exchange was able to declare a patronage dividend of \$8,000 on the business from April 1, 1921 to April 1, 1923. In addition to the dividend, the Exchange has established itself as a successful grain marketing organization.

The Elevator Exchange has a marketing service for you and your Elevator Association. For further information, write

The Mich. Elevator Exchange
Lansing, Michigan

Hold Your Wool For the Pool!

When you pool you market by grade and get the full return. The pool sells direct to the mills. You save the commissions.

Foreign markets are getting stronger daily. American buyers want wool.

The Farm Bureau will pool again in your county making a flat advance of 25 cents a pound at time of pooling. Final settlement when pool is sold. Watch the Michigan Farm Bureau News for your pooling date.

If you want to pool now, write for wool bags and ship collect. We return warehouse receipt and cash advance.

"Pooling Rewards Care in Handling Wool"

MICHIGAN STATE FARM BUREAU

Wool Department
Lansing, Michigan

PUBLIC DEMAND FOR GASOLINE TAX IGNORED

The gas tax demanded by the public of Michigan has been killed. Governor Groesbeck vetoed it in face of overwhelming favorable majorities in both House and Senate. On attempted re-passage of the bill over his veto, 17 representatives changed their vote and killed the bill and any other gas tax measure for this session. The measure failed of re-passage by four votes.

The State Farm Bureau was a strong champion of the gas tax as a just measure for raising highway funds and still stands for such a measure. The Bureau found strong public support for the gas tax. Powerful newspapers—such as the Grand Rapids Press and Grand Rapids Herald were for it. Scores of farmers' organizations and scores of boards of supervisors and other leaders sought its passage.

Farmers had an important part in passing the bill through the Legislature. They made their wishes known through their Farm Bureau organization. There was no mistaking that as scores of wires and letters in behalf of the gas tax flowed in upon the Legislature.

The Final Vote

Following is the vote on the passage of the gasoline tax bill over the governor's veto:

Yeas—Rep. Barnard, Bradley, Drake, Braman, Bryan, Butler, Byrum, Carter, Curtis, Dawe, Deshazo, Dexter, Dykstra, Emerson, Esple, Evans, Fuller, Gillette, Green, Haight, Henze, Hosking, Howarth, Kirby, Kooyers, Ladd, Leedy, Jones, L. Lewis, Little, Long, Look, MacDonald, McEachron, Meggison, Miles, Miller, Ming, Morrison, Nevins, O'Beirne, O'Connell, Odell, Osborn, Pitkin, Preston, Rasmussen, Richards, Richardson, Rowe, Roxburgh, Sanson, Sargent, Smith, Strauch, Thomas, Town, Wade, Warner, Wells. Total 63.

Nays—Reps. Bartlett, Baxter, Gus A. Braun, Bristow, George Brown, Burns, Corliss, Culver, Dacey, Farrier, Ferris, Fries, Ray L. Hewlett, Howell, Jewell, Jolly, Lee, Lennon, Charles F. Lewis, MacKinnon, Manwaring, O'Brien, Ormsbee, Rauchholz, Robertson, Stevenson, Titus, Wardell, Joseph C. Watson, Geo. C. Watson, Wood, Woodruff, George Welsh. Total 34.

Absent—Reps. Palmer, Read, Hubbard.

GETS CARS FOR POTATO SHIPPERS

Farm Bureau Aids Potato Growers In Time of Need

"The Michigan State Farm Bureau probably saved us potato growers in the refrigerator car situation this year," said C. C. Wells, General Manager of the Michigan Potato Growers Exchange, at the organization meeting of the Michigan Fruit Growers at Benton Harbor, April 14.

"Through the efforts of the State Farm Bureau and Mr. E. L. Ewing, its traffic counsel, all the potatoes we have had damped up for lack of cars are now going to market at increasing prices," said Mr. Wells.

It is estimated that representation of Michigan potato growers' situation by the State Farm Bureau traffic department resulted in several hundred refrigerator cars being diverted into Michigan for the potato growers. This was brought about by scores of letters and telegrams to railroad officials and Interstate Commerce Commission and personal appearance of the State Farm Bureau's traffic counsel before the railroad authorities and Bureau of the Interstate Commerce Commission at Washington.

FARM BUREAU HAS BEST IN TWINE

The Michigan State Farm Bureau is supplying its membership with the very best quality of binder twine obtainable. It is made of long fiber, Yucatan sisal and Manila hemp, which produces a twine of great tensile strength. It will not break or snarl in the field.

Great care is taken in the selection of the materials making up the twine and care is taken in the manufacturing so that the result is a smooth and even twine.

The fiber is saturated with an oily substance to repulse crickets and other insects, etc., after the sheaves are bound. This chemical treatment acts as a preservative and Farm Bureau twine will retain its usefulness when held over into a second season. Each ball is carefully built so it will properly unwind to the end without collapsing or snarling and will run free and easy throughout.

The State of Michigan's binder twine plant at Jackson runs 24 hours a day and over 14,000,000 pounds will be manufactured this year, enough twine to encircle the earth 53 times.

The State Farm Bureau is one of the great distributing agents for binder twine made by the state industries. Farm Bureau members will take on about 3,000,000 pounds this year and will get good service out of it at a reasonable price.

Ottawa Is Midwest's Big Poultry Center

(Continued from page one)

Michigan type of poultry house, which is considered the very best. It was developed by Prof. Foreman of the Michigan Agricultural College.

Ottawa has four strong poultry organizations, the Holland, the Zealand, the North Ottawa and the Ottawa County Seat Poultry Association. The last two were developed by aid of the County Farm Bureau. Something of the interest that these associations have developed is shown by the fact that out of 100 hens entered in the International Egg Laying Contest now running at M. A. C. 22 hens came from Ottawa.

Leads in Other Things.

Ottawa leads in other things besides poultry and has other problems to consider. She leads in sand blows, and the County Farm Bureau has worked out a method of control which works. Brush barriers and proper planting of poplar and willow cuttings stop the sand. The Farm Bureau by these means helped save a big county ditch near Harlem. A big dune once chased the city of Grand Haven across the river and is still coming. The Farm Bureau recently directed Boy Scouts in planting 20,000 cuttings on this dune.

Save On Fertilizer.

Ottawa is the second largest commercial fertilizer using county in Michigan. The Farm Bureau has saved many dollars for farmers through fertilizer meetings held through the various local co-ops. Information on the correct fertilizers and how to use them has resulted in an increased use of high grade fertilizers and a decreased use of low grade fertilizer. People are being more careful and know more about the right kind of fertilizer for their places.

Pays On Grapes.

The Farm Bureau has twelve fertilizer demonstrations on fruit under way and has gotten very good results on grapes and small fruits. Remil Grapes of Spring Lake, reported an increased return of 18 cents per vine over the cost of fertilizer.

Even with a lot of sand, Ottawa stands second in muck crops production and the Farm Bureau has been carrying on fertilizer investigations for two years. It has shown that where muck growers use high potash fertilizer they will get most profitable results. H. Kiel, a celery grower of Hudsonville, fertilized one plot at the rate of 750 pounds of potash and 750 pounds of acid phosphate. No fertilizer was placed on the adjoining plot. The unfertilized plot returned \$653.40 per acre. The fertilized plot returned \$843.18 per acre after the cost of fertilizer had been deducted, leaving a clear profit of \$189.78 per acre.

Doubles Legume Acreage.

The Ottawa County Farm Bureau has doubled the acreage of alfalfa and sweet clover during the past two years and expects to double it again. It induced Stanley Kurch of Marne among others, to grow M. A. C. Yellow Dent certified corn. His 1922 yield was 137 bushels per acre. He had been getting around 60. He helped his yield by using cover crops and acid phosphate, which the Farm Bureau advised. Glen Getty of Coopersville, got Farm Bureau Band soy beans from the Coopersville Co-op, and he claims that he can do better with them than he can with wheat.

Helps Live Stock Men.

Ottawa is going strong in livestock work. The county is ready for a tuberculosis eradication campaign as soon as State funds are available. The Farm Bureau is lining up 3 cow testing associations. It has hog cholera pretty well under control and has killed two out-breaks at the start. Whenever a case is spotted, the Bureau is able to notify everybody within a mile of the place at once and a protecting ring of quarantine is drawn around the center of infection at once. It stays on until the danger is over. Ottawa hasn't lost 50 hogs through hog cholera in the past four years.

Strong For Co-ops.

Ottawa leads again by having a co-operative association in every important trading center but one. They are doing a good business for their members. The County Farm Bureau is working very closely with them and has organized several.

The Holland Co-operative Association at Holland serves 500 members. It buys farm supplies for its members and markets their products—wheat, rye and oats, through the Elevator Exchange, of which it is a member. It is also a member of the Farm Bureau Produce Exchange at Detroit. It finds Farm Bureau Milkmaker the best of all dairy feeds. In 1922 the Holland Co-op and its branch at Harlem did about \$250,000 business.

Zealand Co-op Prosperous.

The Zealand Farm Bureau Exchange does a prosperous business in Milk-maker, fertilizer, coal, cement and other farm supplies and markets for its members.

Grand Haven Association handles all supplies for its membership. Berlin Farm Bureau local has a specialty in a wheat trucking service into Grand Rapids. The trucks come to the farm for wheat and save time and labor for the member.

The Jamestown Co-operative Association is a member of the Michigan Elevator Exchange, so is the Coopersville Association. The Coopersville Association is also a member of the Farm Bureau Produce Exchange. The Association at Conklin buys farm supplies and markets fruit, grain and potatoes.

The State Farm Bureau handles Michigan State Prison Binder Twine. Get it at your Co-op.

J. M. Wright is Secretary of the Wisconsin Farm Bureau Federation at Madison.

CLASSIFIED ADS PAY

MAIL TO
MICHIGAN FARM BUREAU NEWS
221 N. CEDAR ST.
LANSING, MICH.

CLASSIFIED ADVERTISING RATE EFFECTIVE MAY 1, 1923.
4 cents per word for 1 insertion, 7 cents per word for 2 insertions, 3 cents per word, per insertion, for 3 or more consecutive insertions. Initial, name, address, number, abbreviation count as separate words. Initial, REMITTANCE MUST ACCOMPANY ORDER.

Your Name.....Route.....

Town.....State.....

Print Name and Address.

USE THIS FORM IT SAVES DELAY

Your Count of this Ad.....Words

No. times to run.....

Amount enclosed \$.....

FILL THIS, PLEASE

Include in Ad Copy

Name and Address

CIDER MILLS—Wanted, address owners of Cider Mills located on R. R. Sidings and statement of equipment to produce Cider Vinegar Stock. Wm. W. Vaughan Co., Detroit, Michigan. 5-19-23.

"INGLESIDE BLUEBIRD" STRAIN of Barred Plymouth Rocks are noted for show winnings and general excellence. Choice cockerels \$3, \$4, and \$5. Eggs \$2 per 15. H. E. POWELL & SON, Ionia, Mich.

WANTED—Job on farm. Am inexperienced but willing to work. Want to get on farm to improve my health. Am 21. Arthur Selman, 690 Garfield Ave., Detroit, Mich.

CERTIFIED ROBUST pea beans give results in yield and quality. Ask your Co-op. Michigan State Farm Bur. Seed Dept., Lansing, Michigan.

BROWN SWEDISH BEANS are in big demand. If your co-op can't supply you, write direct to the Farm Bur. Seed Dept., Lansing, Mich.

FARM BUREAU BRAND No. 1 Yellow Ensilage and Farm Bureau Brand No. 1 White Ensilage corn will give results. For Michigan conditions we believe them unsurpassed. They have been selected for yield and disease resistance. STATE FARM BUREAU, Seed Dept., Lansing, Mich.

FARM BUREAU VIRGIN WOOL cutting blankets, \$5 each. Just the thing for campers, canoeists, sportsmen. Color, dark Michigan green. Soft and warm. Two sizes—Columbia, 68x34 inches and the Collegiate, 69x72 inches. Each \$5 postpaid. A bargain. Mich. Farm Bureau Clothing Dept., 221 N. Cedar St., Lansing, Mich.

CO-OPERATIVE HORSE SALE
The North Dakota Farm Bureau Federation has two farms in New York and the east selling horses on the co-operative plan.

The American Farm Bureau Federation announces a new addition to its motion picture library entitled "Our Farm Bureau."

In 1922 the average yield of barley for Michigan was 25 bushels per acre. The same year members of the Michigan Crop Improvement Association produced 6,123 bushels of seed barley on 133 acres or an average yield of 44 bushels.

Plant Farm Bureau Seeds.

Ottawa Bureau Has 8 Big Jobs Going This Year

This is the Ottawa County Farm Bureau's work program for 1923:

1. Soils—Open three marl pits. Test soils for need of lime. Advise correct commercial fertilizers needed and for conservation of manure.

2. Crops—Start 16 field selection of seeds demonstrations on corn and potatoes. Bureau is shipping in 2 cars of certified seed potatoes. Is putting on corn and potato variety tests. Would double acreage of legumes.

3. Horticultural—Start 5 fertilizer demonstrations each on raspberries, strawberries and apples. Continue 12 already under way. Put on one bridge grafting demonstration showing how to save girdled trees. Pear blight cutting demonstration this fall.

4. Celery—Four fertilizer demonstrations. Also two spraying demonstrations for celery blight, one at VerBerkens Bros., Farm, Grand Haven, one at Fred Nellis Farm, Holland. Fertilizer demonstrations will be on these farms, also on H. Kiel farm, and Jacob Bloembergen farm at Hudsonville.

5. Live stock—Organize 3 cow testing associations at Marne, Jamestown and Coopersville. Now have local appropriation for T. B. eradication, waiting for state action. Organize pig club in Tallage township.

6. Poultry—Put on county wide culling demonstration for one week some time before Sept. 1. Pullet culling week before 1. Holding one demonstration in each Twp. Pullet culling some week before Jan. 1. To demonstrate culling and breed selection in each township.

7. Forestry—Continue sand blow control work.

8. General Work—Organize another horticultural tour to Graham Station in August. Plan second county poultry tour last of May. Plan first muck crops tour for August. Going to put on muck crops show about October 15, probably at Zealand. This will be Michigan's first muck crops show.

DOUBLE YOUR DOLLARS WITH DUROCS

Two crops a year and always a market. Ham and bacon are the world's greatest meats. Raise your own and some to sell. Pure-breds give quick returns for feed. Let us help you start. No charge. All information free, a postal gets it.

AMERICAN DUROC-JERSEY ASSOCIATION
Exchange and Dexter Park Avenues CHICAGO, ILLINOIS

WEXFORD OPENS DAIRY SCHOOLS

Cadillac, April 25—Wexford county is going to hold a series of dairy schools the first four days in May. Feeds, feeding, cow testing, breeding, balanced rations, alfalfa, sweet clover will be among the subjects discussed.

County Agricultural Agent Johnson compiled some figures last winter concerning dairying, taken from average farms in Wexford county. These will be given out. A dairy specialist from the Michigan Agricultural college will be at the meetings.

The meetings will be held in farmers' barns. They will not take much time and will get under way promptly. The dairy industry in Wexford county needs some overhauling to put more money into farm income, says the call for the meeting. Following are the meeting places and the time:

MAY 1
Carl Lyndquist Farm—Boon Twp., 9-11 a. m. Art. Miller Farm—Antioch, 1-2:30 p. m. Don Marsh Farm—Springville, 3-5 p. m.

MAY 2
Harry Lowe Farm—Wexford, 9-11 a. m. R. D. Horton Farm—Wexford, 1-2:30 p. m. Chas. G. Valieu Farm—Hanover, 3-4:30 p. m.

MAY 3
Edward Brehm Farm—Clam Lake 9-11 a. m. G. Sayers Farm—Haring, 2-3:30 p. m. Earl McNitt Farm—Haring, 4-5:30 p. m.

MAY 4
Russels Store Farm—South Branch, 8-9:30 a. m. Smith Bros.

Farm—Cherry Grove, 10:30-12 noon. Alonzo Green Farm—Cedar Creek, 1:30-3:00 p. m. Nelson McBryan Farm—Cedar Creek, 3:30 to 5:00 p. m.



Featuring Bill Bone

As Samuel Young

Book "The Yoke of Age" for the big meetings of your Farm Bureau, Grange, Church, School, or Club.

For information write
HOMESTEAD FILMS, INC.,
7510 N. Ashland Ave.,
Chicago, Ill.



Michigan Farm Bureau Brands include the Best varieties of alfalfa, clover, feed grains and other field and grass seeds. Their Vitality, Description and Purity is guaranteed to be as represented to the full amount of the Purchase Price.

Certified Seed Corn·Beans·Soy Beans

Never before has it been possible to purchase in quantities at low prices such high yielding varieties of seed corn and beans in Michigan.

Farm Bureau Brands of Seed Corn are high yielding varieties most of which were developed through careful breeding at the Michigan Agricultural College and certified by the Michigan Crop Improvement Association.

They include certified M. A. C. Yellow Dent, Golden Glow, Duncan's Yellow Dent, Silver King, Pickett's Yellow Dent, also limited quantities of Illinois and Iowa grown fodder varieties.

We have seed corn adapted to all sections of Michigan of varieties that will give big returns for the slight increase cost of seed.

Farm Bureau Brand certified Robust Beans are the highest yielding white beans in Michigan and highly resistant to disease.

Farm Bureau Brand Soy Beans, Black Eyebrow, Ito San and Mid West are excellent for an emergency crop, for ensilage, hogging-off with corn, and for green manure.

This spring purchase seed certified as to origin, purity and adaptability and you know your money time and labor will be invested not spent.

Buy Farm Bureau Brand Seeds of known value through your LOCAL CO-OPERATIVE. If they cannot supply you write direct to the



Seed Department

MICHIGAN STATE FARM BUREAU
LANSING, MICHIGAN

Farm Bureau Binder Twine Is Best

It's insect proof and the price is right. Made for us by the Michigan State Prison.

Get It From Your Co-op.

Mich. State Farm Bureau
Purchasing Dept.

Clover

Make sure of a full stand this spring by planting Farm Bureau Brand.

Reliable, pure, northern grown, thrifty and guaranteed.—That's Farm Bureau Brand. Ask your Co-op for:

Red Clover

Farm Bureau Brand No. 1

Farm Bureau Brand No. 2

Mammoth Clover

Farm Bureau Brand No. 1

Alsike

Farm Bureau Brand No. 1

Farm Bureau Brand No. 2

Clover Mixtures

Sweet Clover

Scarified and Cleaned

White Blossom and

Yellow Blossom

White Clover

Farm Bureau Brand No. 1

Mich. State Farm Bureau
Seed Dep't. Lansing

MR. FARMER! Mr. Dealer Mr. Jobber

IT
IS
THE
BEST

THE
PRICE
IS
RIGHT



Are you remembering in purchasing your binder twine that you have a factory of your own at Jackson?

It is making the best twine that can be placed on the market and has a mixture of fiber this year. Manila is added to the sisal to give extra strength.

The State Farm Bureau and other organizations and dealers of the state are in position to handle your twine. If they do not, write direct for prices as we want you to use your own twine as we make 14,000,000 lbs. more than Michigan can use.

Michigan State Prison

HARRY L. HULBERT, Warden



Utah Common Alfalfa Seed

Farm Bureau Brand Utah Alfalfa Seed is the cheapest, Michigan adapted Alfalfa Seed on the market.

Inspected while growing and after threshing by representatives of the Farm Bureau Seed Department.

Grown at an altitude of 4500 feet under severe climatic conditions our high quality strains, free from noxious weeds, will give results.

For short rotations we recommend this seed. For permanent fields use Grimm, Cossack or Michigan grown Farm Bureau Brands.

About 10,000,000 pounds of Alfalfa Seed has been imported each year for the last three years.

Don't take a chance on these imported seeds. We do not handle them.

Buy Farm Bureau Brand Seeds from your local Co-Op.

If you can't get this service locally, write

C. L. Erady, Secretary-Manager, of Michigan State Farm Bureau, and J. W. Nicolson, Mgr. of Seed Dept., inspecting seed at threshing time near Oasis, Utah.

Seed Department

MICHIGAN STATE FARM BUREAU
LANSING, MICHIGAN

MARKET CONDITIONS

As Reported By State Farm Bureau Marketing Departments

Grain Markets

By Mich. Elevator Exchange

WHEAT

Prices today are within three cents of the highest price on the crop and we expect to see still further advances within the next six weeks. Advances from the West and Northwest tell of reduced acreage and poor condition of the new wheat.

CORN

This is one market that has fooled a good many people this year. The prices today are at the very highest in two years and evidence points to still further advances in the prices of corn. Many of the best posted people in the trade predict \$1.00 corn.

OATS

No export demand and constantly diminishing domestic demand keeps this article relatively low.

RYE

We are beginning to have better export call for rye and the market has shown very slight advance. Rye has lots of room to advance, but we must have a constant export call for rye to keep values up.

BEANS

The bean market has suffered further declines during the past two weeks. Elevators are paying the farmer about \$6.45. Buying by both the wholesale grocer and canner continues quite light.

BABY CHICKS

Remarkable for SIZE and STRENGTH. Reasonably Priced. LEIGHORNS, ANCONAS, ROCKS, REDS, WYANDOTTES, ORPINGTONS, MINORCAS, SPANISH and BRAHMAS. TYRONE POULTRY FARM, Fenton, Michigan

Seed

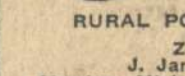
Red clover is lower and it looks as though some will be carried over. There are a good many reports of winter damage and futures seem to be quite strong. Alfalfa is higher and with reports that the Argentine crop is smaller than last year, is showing considerable firmness. Other seeds are not much changed in value, but the demand is very active in the northern states.

DEBATE?

Car shortage cost California fruit growers \$10,000,000 last season. Other farm groups suffered in proportion. Would a repeal of the transportation act affect car shortage? To get these facts before the Farm Bureau membership, the American Farm Bureau Federation Transportation Dept., has published material for both sides of a debate on the question. Copies of the book and details for the debate will be sent individuals from A. F. B. F. headquarters, 58 E. Washington St., Chicago, for 25 cents, the cost of printing and mailing.

CHICKS

From Western Michigan's largest combined modern equipped hatchery and poultry farm. White Leghorns, Brown Leghorns and Anconas. All flocks culled and approved by experts. Customers report pullets laying at four months of age. Shipped postpaid, 100% live arrival guaranteed. Write for beautiful free catalog.



RURAL POULTRY FARM, R. I. N., Zeeland, Mich.
J. Janssen, Prop.
Member, Mich. State Farm Bureau

Poultry Feeds

The Farm Bureau's complete line of poultry feeds is manufactured in the same mill where the famous Michigan Milkmaid Dairy Feed is mixed. Your Co-op. can get you any of the following Farm Bureau Poultry feeds in mixed cars with Milkmaid Dairy Feed.

Michigan Scratch Feed

Michigan Chick Feed

(With or without grit)

Michigan Buttermilk Egg Mash

Michigan Buttermilk Chick Mash

Michigan Calf Meal

Michigan Stock Feed

Michigan Horse Feed

Ask your Co-op. for Farm Bureau Feeds

MICHIGAN STATE FARM BUREAU

Purchasing Dept.
Lansing, Mich.

STATE INCOME TAX BIG ISSUE IN LEGISLATURE

Byrum Bill Would Abolish Property Tax For State Needs

IS PASSED BY HOUSE

Solons Act on Primary Fund Law, New Seed Laws, Pittsburgh Plus

The most important bill before the House recently has been Rep. Byrum's income tax measure which provides a straight 4% tax on all personal incomes earned in Michigan after allowing exemptions of \$1,000 for a single person, \$2,000 for a married person and \$400 for each child under 18, or other dependent.

Rep. Geo. Watson's proposal to attach a referendum clause to the bill was finally defeated by a vote of 37 to 61. Probably this fact lost many votes for the bill. On final passage the vote stood 54 yeas to 38 nays.

Many representatives who were personally strongly in favor of a state income tax voted against the Byrum bill because the voters in their home districts had voted down the state income tax constitutional amendment at the last general election. They admitted that the voters in their districts were misled as to just how the income tax would affect them, and so voted against it when in reality they would have been greatly benefited by its passage.

Rep. Nevins pointed out that there were two or three voters to each tax payer in Michigan and so it would be hard to get the salaried men and those securing their income from investments in intangible property to vote an income tax upon themselves. He felt that it was up to the legislature to decide this matter directly. Rep. John Esple of Clinton County called attention to the large proportion of the wealth and earning power of the state which is not contributing to its support, and declared, "This state cannot exist half taxed and half tax-free."

Byrum Bill Finds Favor.

Representatives and others who have studied the Byrum bill declared that it is one of the best income tax bills which has ever been drafted. Rep. Byrum, father of the bill, called attention to the general sentiment which has developed throughout the State calling for a reduction of the levy on general property and a redistribution of the burden of governmental support. He quoted official figures showing the increase in taxes during the last two decades and pointed out that an ever increasing proportion of the property of the State is unable to pay these taxes. He declared that this proposed income tax would not be burdensome on any individual, but would tax all in proportion to their ability to pay and that it would produce about \$15,000,000 annually, which would be sufficient to finance the State without any general property tax for this purpose. He pointed out that by making the general property tax a purely local matter it would encourage local economy because high property taxes could not then be blamed on the action of the Legislature.

Another very important tax measure now before the Legislature is Rep. Baxter's bill which puts the obligation for listing personal property for taxation strictly upon the owner of such property. It is believed that the operation of this bill would result in uncovering a very large amount of intangible property which under the present system is escaping the notice of the assessing officer.

Governor Vetoes Gas Tax.

A most sensational development of the present legislative session was the Governor's gas tax veto. Just what provision will now be made for financing the State highway program and paying the interest and principle on the accumulated highway bonds is yet to be determined.

Sentiment On Veto Varies.

The Governor's veto message rehearsed the various arguments against the gas tax which its foes in the Legislature have been repeating ever since this issue first came up for discussion. Those opposed to the gas tax declare that the message was a most masterly one, while friends of the bill feel that his statement did not refute any of the arguments for the gas tax or bring up any new objections to it.

The Michigan State Farm Bureau stayed in the fight to the end and is still committed to the principle of a gas tax in Michigan. On April 11th the Board of Directors of State Farm Bureau sent the following resolution to all of the Senators and Representatives and to Governor Groesbeck:

"We believe that the Warner gas tax bill with companion bill No. 270 if written in the statute books of the State of Michigan, will provide the most just and equitable method of taxing motor transportation ever enacted in this or any other subdivision of the United States."

Amend Primary Fund Law.

One of the most interesting battles of the session centered around final passage through the House of Rep. Thomas D. Meggison's bill providing for a new method of distributing the primary school interest fund. Opposition to the bill was voiced by Grand Rapids representatives while members from rural districts and poorer sections of the state supported it.

Operation of this bill will tend to more evenly distribute the burden of supporting schools and would help to equalize the opportunity for securing a primary school education in all parts

of the state. The new method of distributing this valuable fund takes into consideration not only the school census but also the attendance and the equalized assessed valuation of the district. Under this bill, the poorer districts will automatically receive increased assistance and a premium will be placed upon a high percentage of school attendance. The bill now is in the hands of the Senate where it has a fair chance of being passed. The final vote in the House was 72 to 22.

Deferred Forest Tax.

Another very important bill introduced by Rep. Meggison is intended to promote useful forest growth in the State. One of its most important provisions allows land carrying a satisfactory stand of timber to be taxed annually on its bare-land value without regard to the value of the timber which is accumulating. Then at the time when the timber is matured and ready for market a harvest tax would be assessed. Friends of the bill point out that an annual tax on the accumulated value of the growing timber is not adapted to such a long time crop and that in actual operation it results in the timber being harvested long before it is mature. It is thought that this bill would result in more forests in Michigan and in their more efficient handling.

Another measure which has for its purpose the orderly settlement and development of the northern portion of the State is also being sponsored by Rep. Meggison. This bill is the Land Certification bill. It is the purpose of this bill to prevent the land sharks from dumping worthless land on prospective Michigan settlers and thus giving Michigan real estate a black eye.

Private Banks Attacked.

The Senate passed by a vote of 23 to 8 the private bank bill introduced by Senator Walter J. Hayes, of Detroit, which provides that all state banks in cities of more than 5,000 population must incorporate under the state banking department. The measure will affect approximately 60 private banks in the state, many of which are located in Detroit and Grand Rapids.

See Apportionment Fight.

When the present Legislative session met it was supposed that one of its biggest issues would be the proposed reapportionment of senatorial and representative districts. Bills to carry out this idea were introduced early in the session but as yet none of them have been reported out. Rep. David Butler of Lapeer has prepared a new reapportionment bill which would be very favorable to the rural districts of the state. Under its provisions Wayne County would receive 14 instead of the 10 representatives it now has. Kent would get five representatives; Houghton and Saginaw three each; Allegan, Bay, Berrien, Calhoun, Genesee, Ingham, Jackson, Kalamazoo, Lenawee, Marquette, Oakland, Ottawa, St. Clair, and Washtenaw two each. Most of the other counties would have a single representative, while some of the most sparsely populated counties would be combined to form representative districts.

Prospects that the Legislature will pass the measures necessary to support the five-year program for the eradication of bovine tuberculosis in Michigan are brighter. The Senate has amended and passed Rep. Kirby's bill which slightly reduces the maximum awards which may be paid by the State for condemned animals and provides for county co-operation in carrying on this campaign. The House has agreed to the amendments made by the Senate and the bill now goes to the Governor.

Seed Bill Passes.

From an agricultural standpoint one of the most important bills being considered this session is Sen. Leeland's bill regarding agricultural seeds. This measure which has passed the Senate without opposition and is now being considered by the House provides for honest labeling of all agricultural seeds with regard to their purity and germination. Two or three more weeds are added to the list of noxious weeds under this bill. One of the most important provisions of the measure gives the State Commissioner of Agriculture the right to seize and hold seed which is being sold in violation of the provisions of the bill. The bill was carefully drafted by experts in the State Dept. of Agriculture, the Michigan Agricultural College, and the Seed Dept. of the Michigan State Farm Bureau.

Slam "Pittsburgh Plus."

The House passed unanimously Rep. Braman's resolution urging Congress and the Interstate Commerce

MANY TO PLANT CERT. POTATOES

Doubling of Business Shows New Opportunity for Producers

This year the State Farm Bureau Seed Dept. has handled 60 carloads of certified and 5 carloads of uncertified seed potatoes as against 30 cars last year.

A great increase has been noted in the amount of early potato seed demanded. Last year the Bureau handled less than a carload. This year it has marketed 2 cars of certified early Ohio, 2 cars of certified Irish Cobbler, one of uncertified Cobbler, and has sent 4 carloads of uncertified Green Mountains to Connecticut.

Wayne County took one car of certified Cobbler, due, no doubt, largely to the advice of County Agent Ralph Carr who has been urging Wayne farmers to produce Irish Cobbler potatoes for Detroit.

Certified Potatoes lead in the seed potato business done by the Bureau. Carload shipments have been made to New York, Pennsylvania, Ohio, Indiana and Michigan points. There has been a good demand for mixed cars of part late and part early seed. More than could be accommodated. In view of this situation, production of certified early seed potatoes looks like a good bet for any farmer whose conditions are favorable. Other states want our seed and our production is rather limited.

HOW EXCHANGE LOOKS AT BEANS

Small Demand From Canneries And Grocers Continues Decline

The bean market in Michigan continues to decline, owing to the lack of demand from the wholesale grocer and the canner.

The Michigan Elevator Exchange has talked to several of the large canners and learns that there has been a larger importation of foreign beans than was thought. One large canner bought a block of foreign beans the week of April 16 at a dollar a hundred under Michigan prices. The large chain stores down east have been practically quit buying Michigan beans, finding that their trade prefers to buy the foreign beans at the lower prices.

Every farmer who is holding his beans is beginning to ask the question, "Will the bean market this year advance as it did a year ago?"

From present indications the Elevator Exchange cannot see how the high prices of last spring can be reached. The stock of beans remaining in Michigan now is more than twice what they were a year ago. The demand since the first of January has never been heavy. There has always been more beans offered than the trade could consume readily.

We are quoting from a Grand Rapids paper the market range of last year:

	Cwt.
April 1	\$7.00
April 10	6.90
April 11	7.00
April 12	6.90
April 29	6.95
May 6	7.05
May 8	7.25
May 10	7.50
May 13	7.75
May 16	8.00
May 19	8.25
May 23	8.50
May 25	8.75
May 27	9.00
June 1	9.15
June 3	9.25
June 9	9.60
June 10	9.65

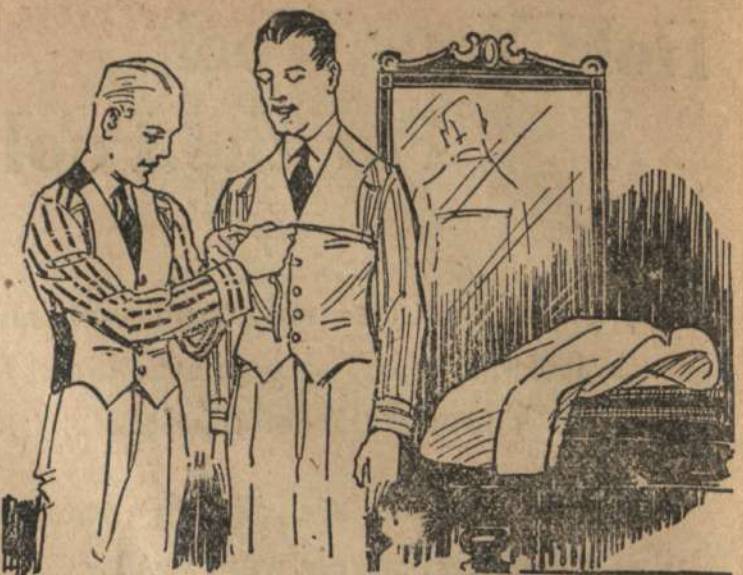
Commission to take immediate action to abolish the practice of selling all rolled steel on the "Pittsburgh Plus" basis. The State Farm Bureau is pushing this resolution in an effort to secure lower prices on farm machinery and equipment in Michigan. Although Michigan secures most of its steel from Gary and Chicago, still under the "Pittsburgh Plus" system it must pay the higher Pittsburgh price for its steel and pay freight computed all the way from Pittsburgh.

Ballads of Buckwheat Jones

"Pittsburgh-Plus"

THE system known as "Pittsburgh-Plus" takes heavy toll from all of us. Each time we buy a file, by jove, a poker for the kitchen stove, a crowbar or a garden rake, a monkey-wrench of any make, a pitchfork or a hammer-head, a steel spring for a folding bed, a spool of wire, a razor blade, a king-bolt or a tiling spade, casting for a binder reel, or anything that's made of steel, we pay our quota, sure as fate, for this imaginary "freight"! It's just like this: There was a day when all steel in the U. S. A. was made at Pittsburgh, and from there was shipped to factories everywhere. A factory that purchased steel pulled safe and even on the deal by tacking all the freight it paid to prices on the goods it made. "Twas square enough. No one could squeal while Pittsburgh, only, made the steel, but listen here,—today, steel mills are planted on a thousand hills; from Illinois to Alabama, from Gary clear to Birmingham, but here's the point that you should get—WE'RE PAYING "FREIGHT" FROM PITTSBURGH YET! No matter where the steel is made, the "freight from Pittsburgh" must be paid; it's added on, so much per ton, through all the years it has been done. The game is played by every mill and you and I must pay the bill! That so-called "freight" comes out of us—consumers pay all "Pittsburgh-Plus"!

(Printed by courtesy Farm, Stock & Home.)



Our Tailor-Made Clothes Speak Perfection

They are 100 pct. Virgin Wool and that doubles the wear. We sell at wholesale and the price is always the same.

Above is the correct way to take a chest measurement—the tape snug up under the arms. Write us for instructions on how to order a Farm Bureau suit, how to take measurements and for samples of the suitings.

We have scores of letters from our Michigan Farm Bureau News advertisement of April 13. Farm Bureau folks are interested.

MICHIGAN STATE FARM BUREAU
Clothing Dept.
221 N. Cedar St., Lansing, Mich.

You Get Results with SOLVAY

There's no years of waiting when you use SOLVAY PULVERIZED LIMESTONE. This finely ground, PULVERIZED Limestone makes good the very first season and three or four years thereafter. Fields must be used to give bumper crops and SOLVAY makes them sweet,—brings the big profits. Economical, safe, non-caustic, easy to handle, in 100 lb. bags or in bulk. Place your order early for prompt shipment.

Many interesting facts are in the SOLVAY Lime Book—free! Write today.

THE SOLVAY PROCESS CO., Sales Agent, WING & EVANS, Inc., Detroit, Mich.

Milkmaid Fed Herd Tops Testing Ass'n.

Milkmaid dairy feed fed straight is the reason why William Black, R. F. D., Lansing, Ingham County member of a cow testing association had the highest production for March. He had the only herd that was getting a straight ration of 24 pct. protein Milkmaid.

The Farm Bureau is getting many compliments on Farm Bureau Milkmaid and more than 8,000 tons have been used since last October. Orders ahead indicate that it will be used heavily throughout the summer.

The Farm Bureau has arranged matters so that local co-ops. can order mixed cars of feed for their members including the following Farm Bureau brand feeds:

Milkmaid dairy feed, poultry feeds of all kinds, mill feeds, concentrates. This gives the purchaser the carlot freight rates without having to lay in a large tonnage of any one feed.

Small Binder Twine

Buyers Are Helped

Group routing of small orders for Farm Bureau binder twine is saving from 50 cents to \$1 per hundred pounds for co-operative associations on less than car lot shipments. The orders are shipped so that the car is allowed stop-over privileges for unloading but takes carload rates.

The Farm Bureau has sold more than 2,750,000 lbs. of Michigan Standard Twine, made by the State at its Jackson plant. Michigan Standard twine is a high grade product and this year contains a small amount of manila, which adds to its strength. It is guaranteed.

MICH. FARM BUREAU MILKMAKER

For high production at low cost. The tag tells pound for pound what you feed and pay for.

Guaranteed Analysis

Protein 24% (min.)
Carbohydrates 45% (min.)
Fat 5% (min.)
Fibre 9% (max.)

INGREDIENTS
(As Shown on tag)
500 lbs. Gluten Feed
260 " Cottonseed Meal—43%
240 " O. P. Linseed Oil Meal
200 " Corn Distillers' Grains
300 " Stand. Wheat Bran
160 " Yellow Hominy
100 " Ground Oats
100 " Stand. Wheat Mid. 8X
100 " Cane Molasses
100 " Peanut Meal—40%
20 " Salt
20 " Calcium Carbonate

2000 lbs. of honest feed.

Get It From Your Co-op

Sixty Want Suits

Farm Bureau folks are interested in Farm Bureau clothing. More than 60 requests for samples and instructions how to order and how to take measurements were the results of an advertisement published in the Michigan Farm Bureau News April 13.

PETOSKEY Potatoes

"Rural Russets"
King of the Late Potatoes!
Resists heat, drought and disease.

Inside the Russet Coat

is a wealth of mealy whiteness of excellent flavor. Baked piping hot PETOSKEYS served with butter is a dish fit for a king.

Grow them for your table—greatest yielder known.

If your Local Cooperative Association or County Agent cannot take your order write to

Michigan Potato Growers' Exchange
Cadillac, Michigan or

Michigan State Farm Bureau
SEED DEPARTMENT
Lansing, Michigan