Vol. XV, No. 9

SATURDAY, SEPTEMBER 4, 1937

Published Monthly

Behind the Wheel

with J. F. Yaeger, Organization Director

PRICES

Says R. V. Gunn, economist, Michigan State College: "Within the next few months bean prices will be lower then they were in 1936 with an 18 to 20 per cent larger crop forecast Potato prices will be very much lower then last year because the nation's crop is estimated at 400 million bushels against 330 million last year.

"Livestock, except for lambs, is expected to bring continued high prices for the rest of the year but in 1938 will be lower, for experts anticipate a larger pig crop for next year's meat and an increased number of cattle on feed this coming winter. lamb prices are decreasing."



the same old story of over-production, the minute prices get anywhere near what they should I wonder if we have forgotten the low prices of 1932 and 1933 so soon? Haven't we farmers brains enough and leadership enough to

It seems to be

write a program that we can agree on which will solve this perplexing problem of prices driven down by a ruinous surplus? It we can't sell at a profit what's the use of growing it? Somewhere, somehow there must be an answer.

LEGISLATION

I note, by the papers, that farm legislation will be one of the major "must" projects of the next session of Congress when it reconvenes. A permanent program for American agriculture is in the making. The old AAA program and even today's Soil Conservation program are only emergency programs. They have played their part in bringing to Michigan farmers what Mr. Gunn characterizes as "prices which have been comparable to the cost of the commodities which they (farmers) buy". A permanent program should assure this to the farmer always.

If farmers are to get such a program they'll have to fight for it. It won't just happen. And the only way a farmer can fight effectively is through an organization strong enough to proper-Ty represent and speak for him. Will farmers be organized strongly enough to bring about the program they want at that next Congressional session?

PICKLES

Up in Huron County, Henry Clark is known as the pickle king. Living near Bad Axe, Mr. Clark has 5 acres of pickles under cultivation, the largest single acreage of pickles in the county according to my information. An original individual, Mr. Clark has figured out some practices that he says makes the job of pickle growing a lot easier. For instance: He controls insects by planting a couple of rows of squash in the field. The bugs settle on the squash, leave the pickles alone and, because they are concentrated on a couple of rows of vines, are easily exterminated. Incidentally common fly spray is used for the exterminating.

Before the seed is planted, Mr. Clark turns over a furrow of ground and then, with a spreader properly rigged up fills that furrow with manure. Although it is a practice not to be generally recommended, fertilizer was mixed right with the seed. And, the crop was a good one at the time I saw

WOMEN

Women may be the weaker sex in some places but over in Jackson county they take their places right beside the men when it comes to writing members in Jackson county. Followmen and who did their share of the work were Mrs. Fred Day, Mrs. Evelyn Cuff, Nina Loomis, Mrs. Zora Cuff and Mrs. Gillett.

CHEAP

"There is hardly anything in the world that some man cannot make a little worse and sell a little cheaper, and the people who consider price and the county fair grounds at Saginaw. And pointed right at the designated spot, and pointed right at the county fair grounds at Saginaw. And pointed right at the designated spot, and pointed right at the county fair grounds at Saginaw. And pointed right at the county fair grounds at Saginaw will be four grades: Michigan fancy, and Michigan grades. As and Michigan grades, As and Michigan is one of three states in high quality product. This high quality product. and the people who consider price alone are this man's lawful prey"-John Ruskin.

Bureau topics.

included Harry Martolock, Mrs. Ivan of farmers to secure the benefits of the Junior Farm Bureau in a baseball for the farm family present from the

2,500 at Bay and Saginaw Farm Bureau Picnics INDIANA'S HASSIL



Photo Courtesy of Saginaw News

The horse pulling contest at the Bay and Saginaw County Farm Bureaus picnic at Saginaw county fair grounds Aug. 25 drew the interest of Mr. Hassil E. Schenck, left, president of the Indiana Farm Bureau, and principal speaker of the day. Paul Begick, right, a director of the Michigan State Farm Bureau and president of the Bay County Farm Bureau, was in charge of the program.



Photo Courtesy of Saginaw News

They did their best, but the Saginaw County Farm Bureau tug of war team, part of which is seen above. and with 6 foot 6 inch, 300 lb. Alfred Greuber hauling away as anchor man, lost to the Bay County Farm Bureau pull and grunters at the Farm Bureau pionic. The three are Joseph Altscheffel, Walter R. Harger, and C. W. Schanek.

Farm Bureau members. A year ago there were less than 50 Farm Bureau Saginaw Valley Picnic members in Jackson county. Following a recent campaign by volunteer A Brilliant Event

Large Crowd

Saginaw Valley Farm Bureau picnic Farm Bureau.

counties attended.

Those taking part in the program need for more complete organization playes from the two counties tackled Ste. Marie went home with the prize trailer loads of wheat brought to the family of Sault trailer loads of wheat brought to the family of Sault trailer loads of wheat brought to the family of Sault trailer loads of wheat brought to the family of Sault trailer loads of wheat brought to the prize trailer loads of wheat brought to the family of Sault trailer loads of wheat brought trailer loads of wheat brought to the family of Sault trailer loads of wheat brought trailer loads o

ness and industry. His argument and third prize. illustrations drew applause and cheers from his audience. Mr. Schenck was Perfect weather and a fine program introduced by J. F. Yaeger, organizaof events marked the first annual tion director for the Michigan State various contests. Best was the suit-

the morning, Mr. Begick was the case again. The days activities ranged from leader of the Bay County Farm Burminor sports, a tug of war, a great horse pulling contest, to an outstanding address by Mr. Hassil Schenck, ling address by Mr. Hassil Schenck, president of the Indiana State Farm leader was a formidable anchor man Lenawee Junior Farm Bureau
Thirty-four members and friends of the Lenawee Junior Farm Bureau
had their summer picnic at Manitou Beach, Devils Lake, August 17, and Beach, Devils Lake, August 17, and Beach, Devils Lake, August 17, and Bureau
Schenck Address Pleases

Ing address by Mr. Hassil Schenck, 1001, 6 Inch, 300 Ib. Saginaw Bureau the balance. Early in the day Mrs. Herman Sawatzke of Bridgeport to offset the well coached pulling of the opponents. Bay county's tug of war margin was slight, but it was county brought to the committee the mysterious man.

Co-op Tractor

Co-op Tractor

Co-op Tractor

Sam Michelson, ma

Grand Blanc Co-oper

Co., reports the use of

to their own weight. Frank Dorr of of hands in an organized way solve Saginaw with a team of bays weigh- our own problems as we would have tarmer solicitors who believe in organization and the Farm Bureau, the
lindiana Bureau President and through their organization would achieve an equality in business and second; John Longanbach of St. Louis
Ruling to Go ing 2,545 lbs, took first prize. A team them solved." other affairs with more advanced busi-with a team weighing 2,960 took Ruling to Go

The Funny Side case race in which men competed in tice and adopt federal grades for eggs, clean dairy barn.

SCHENCK SPEAKS IN MICHIGAN

Farm Future is in Working Together in Many Fields

Upwards of 10,000 Michigan farmers heard Mr. Hassil Schenck, president of the Indiana Farm Bureau, in a series of four Farm Bureau meetings during the latter part of August. The meetings were held at Petoskey on August 24; Saginaw, August 25; Ludington, August 26, and Lake City, August 27.

The Petoskey and Ludington meet ings were in conjunction with annual fairs. The Saginaw meeting was the Saginaw Valley Farm Bureau picnic. The Lake City meeting was sponsored jointly by the Lake City Chamber of Commerce and the Missaukee County Farm Bureau.

Need for Organization

In his address, Mr. Schenck dis cussed co-operative marketing, agricultural legislation, and the need for a greater farmer organization if these projects are to be what farmers de

Mr. Schenck pointed out that farmers themselves are at fault for not developing their own program through co-operative effort. He said that there is much more to a successful farmer program than production alone.

"Farmers have had but a small voice in the marketing of their products; for years too many have operated on the theory that solving problems outside of farm fences and developing farm leadership has not been their function. It is time we got over this notion", Mr. Schenck said.

"We must develop our own leadership, we must elect farmers to our legislative halls, we must organize STARTS NEW and conduct our own marketing and business institutions. We must take our future into our own hands if we our future into our own hands if we are to develop a program of parity

and equality for agriculture." Farm Loan Interest

In discussing merchandising, Mr. Schenck reviewed the outstanding success which the merchandise programs of Michigan, Indiana, and Ohio Farm Bureaus are enjoying because they have joined hands and are cooperating. He credited organized farmers with the continuance of the 31/2% interest rate in spite of a presi-American farmer.

"Some people are aghast at the pears, and apples. amount of money which is being spent It is thought that these later can-"We spend billions to pre-

In discussing legislation, Mr. Schenck summarized the activity of the date the Fruit Products Company Vice President George Schultz. Farm Bureau in its effort to bring processed at its plants strawberries. Others who participated in the latabout a program of parity for the cherries, black raspberries, red rasp- ter campaign included Mrs. Hale American farmer, He said that although no law is in effect for making equality for agriculture a permanent program, yet organized farmers have secured the pledge of the President and Congress that this will be the first consideration when Congress convenes in the fall.

"We want no special favors, all we ask is that agriculture be on a parity basis with other American business' the speaker said.

In his appeal for farmers to cooperate, Mr. Schenck told a story in which a child had wandered away from home and was lost. For days the searchers had searched without success. Finally a great crowd joined hands and marched across the fields together and located the child in a been to no avail. However, the child the average price for cherries throughwas dead. Seeing how quickly their out the state. search had accomplished the desired together systematically, the father of improves business. the child creid out, "Why aidn't we join hands before?"

son in that tragic incident. Let us which the horses pulled in proportion join hands; let us through this joining

After 18 months of having had a

During the day the picnickers were which eggs are produced that meet

Schenck Address Pleases

Mr. Schenck's address urged the Farm Bureau Services stores employed the farm Bureau Services

ATTENTION

Farm Bureau Members

Dec. 1, 1936 the membership of the Michigan State Farm Bureau, embracing 45 affiliated County Farm Bureaus, and including 106 community Farm Bureaus and 35 Junior Farm Bureaus, totalled 8,739 families.

Sept. 1, 1937, the membership has grown to 10,500 families and represents more than 30,000 persons in those families. This is a substantial gain and we have right to be proud of it. We are members of a growing organiza-

BUT let us not spend too much time slapping ourselves on the back. Let us remember that less than one-third of Michigan farmers are members of any state farm organization.

Let us remember that farm progress will be limited by the lack of farm organization. Let us lend our energy to bringing the story of the Farm Bureau, its program and its accomplishments to our neighbor farmers, -and with an invitation to join!

Co-operation does not fail. It's the lack of co-operation that causes failure.

> J. F. YAEGER, Director of Organization.

FRUIT PRODUCTS

Berries Packed, Tomatoes and Fall Fruits Next On Schedule

By C. N. HINMAN Manager of the Farm Bureau Fruit

Products Company Co., has completed its berry pack at dential veto. It means a saving of Coloma, Berrien county, and Hart, over \$52,000,000 in interest for the Oceana county. Both plants are prepared to can tomatoes, peaches, plums,

foregoing fruits. astrous storm from Lake Michigan, Piper, F. G. and Olive E. Reiber, Bert July 25, which wrought havoc with Glidden, G. H. Beesey and Elmer both the size and cost of the cherry Dobson. pack. After the storm, even after Two membership campaigns under sorting it in the orchards, it was nec- way at the present time are in Hills-

first quality pack. The value of the Farm Bureau Fruit ing the campaign, Products Co. operations is not only the additional money which it earns S. C. Kline and Mrs. J. W. Fletcher, for its members, but also in the fact secretary-treasurer, are in charge, that its competition has helped raise Both counties report nearing the 100-

In the local communities each plant

Said Mr. Schenck, "There is a les. Eight Benefits From Clean Dairy Barns

dairy barn where much of the state's ever expect to get results. That's agricultural income originates are why I'm letting my farm work go cited by A. C. Baltzer, extension dairy. today and discussing this matter with man at Michigan State College.

have no place in dairying, he finds, be is doing on behalf of the Michigan cause proper milk production requires farmer. ruling dealing with sale of eggs by sanitation 12 months of the year. Any Much mirth was provoked by the the pound, the Michigan department one of the eight reasons can be used as sufficient incentive to maintain a

> Michigan is one of three states in high quality product. This high qua- sheep ranchers, farmers and others ant for employees. There is less chance of disease in lature.

the herd. There is greater chance Three of the trappers will be asthat farm boys and girls will be in signed to the upper peninsula and spired and satisfied with farm life. four to the lower peninsula.

Sam Michelson, manager of the barns. The cost is small but the re-trouble from coyotes and wolves may Grand Blanc Co-operative Elevator turns are large for sanitation. Dairy-request assistance from their local

PREDICT NEW HIGH IN FARM **BUREAU TOTALS**

29 of 45 County Farm Bureau Memberships Ahead of Year Ago

The Farm Bureau membership department has turned a steady stream f new members into the state office, With 29 of the 45 County Farm Bueaus showing substantial gains over membership totals of a year ago. those in charge of the organization program predict a new high in the total membership by the time of the annual meeting of the State Farm

Bureau in November. 300 For Jackson

Three county Farm Bureaus had campaigns during August and two others are in progress at this time. The Jackson County Farm Bureau went over the 300 mark in a two-day campaign, August 10-11. M. J. Allen of Parma showed his beels to other campaigners by securing 15 new members in the two days. Mr. BeGole of that same community was a close second in the matter of interesting farmers to join the organization.

Others who participated in the acivity included Mrs. Fred Day of Clark Lake, Mrs. Evelyn Cuff of Jackson, Burt Phelps of Rives Junction, B. Harrington of Jackson, Vern Wheeler of Parma, Earl Louden and Ralph Ford of Munith, Arthur Perrine and C. A. Pulver of Rives Junction; George Loomis, Dean Gibbons, Nina Loomis, Mrs. Zora Cuff, Dennis Cobb, Vaughn Tanner and C. D. Waite, all living near Jackson; George VanMartin and Mrs. Gillett of Parma; William Perrine and Max Foster of Rives Junc-

A report dinner was held at Jackson on the evening of Friday, August 14th, with President Perrine presiding. Mr. Arthur Edmunds, district membership worker, supervised the cam-

Ingham County

In Ingham county, President Bullen and Secretary Carven report the membership over the 100 mark since a campaign early in August. The project followed a visit of interested farmers The Farm Bureau Fruit Products to the state offices of the Farm Bureau at Lansing. Leading farmers of the county were enrolled and are already planning a second campaign that should add many other farm families to the roll.

Van Buren County

for soil conservation", said Mr. ning activities will not only handle a The second campaign in Van Buren volume of products for members county this year added 70 new memserve mineral resources, our forests, of the organizations supplying the bers two weeks ago! An earlier camand other natural wealth. Why not two plants, but will be on such a scale paign had added 75 new families to also conserve that more vital natural as to employ approximately 100 per- the Van Buren county membership. sons at each plant until Christmas. The campaigns were led in each in-During the 1937 canning season to stance by President Jay Dodge and

> berries, dewberries and blackberries. Thornton, Mrs. Hattie Rock, John C. It is too early to predict the final Stafford, Clyde Hover, Allen Overton, results, but it appears that the mem- Waldo E. Phillips, Bert Gleason, Ward bers will receive the prevailing private E. Plants, Volney Glidden, Carl Buscanners' prices or more for each of the kirk, James Osborn, Dean Richmond, Mrs. Clarence Patterson, Mrs. Goldia This is expected in spite of the dis- Tapper, George Erlwein, Charles

> essary to slow down the packing plant dale and St. Joseph counties. In Hillspicking belts in order to produce a day county, President Ralph Bach first quality pack.

Campaigns in every instance are of the "volunteer" type with farmers search had accomplished the desired pays about \$20,000 in wages, which giving of their time and energy to he result when the group had worked pays about \$20,000 in wages, which terest their neighbors in membership. giving of their time and energy to in-As one farmer stated, "If we farmers ever expect to get any place we've got to organize. No one will solve our problems for us and only through a strong farmer organization with a Eight reasons for cleanliness in a sound conservative program can we my neighbors who are not familiar Such projects as cleanup campaigns with the fine work the Farm Bureau

Covotes and Wolves

First, and pointed right at the Seven experienced trappers are to lity product in turn is more certain who want to trap coyotes and wolves of sale. Clean barns are more pleas- under provisions of the new Michigan bounty law enacted by the 1937 legis-

Fly hazards are reduced with clean Farmers and ranchers experiencing

cleanliness. Comfortable stalls, deep The seven instructors will be on a Hunt, Lloyd Ruesink, Charles Ruesink, Miss Alma Yeutter and Harlan
Hill.

Hunt, Lloyd Ruesink, Charles Ruesink, Miss Alma Yeutter and Harlan
Hill.

Go-operative marketing and purchasgame. The youngsters took it, 10 to
greatest distance. Prizes for the larghighway, we could travel in high at
highway, we could travel in maintaining healthy herds, whom they have instructed.

FARM NEWS

Successor to the Michigan Farm Bureau News, founded January 12, 1923

Entered at second class matter January 12, 1923, at the post-office at Charlotte, Michigan, under the Act of March 3, 1879. Published first Saturday of each month by the Michigan State Farm Bureau at its publication office at 114 Lovett St., Charlotte, Michigan.

Editorial and general offices, 221 North Cedar St., Lansing, Michigan. Postoffice Box 250, Telephone, Lansing 21-271.

EINAR UNGREN Editor and Business Manager

Bubscription 25 cents per year; 4 years for \$1, in advance.

SATURDAY, SEPTEMBER 4, 1937 No. 9 Vol. XV

Recipe for Farm Power Line Ruckus

In some sections of the state, rural electrification appears to be getting into a position where the brand of electric service for the community seems to be of more importance than having service.

So far as we can see, a kilowatt of electric power from an REA line or a power company line are identical. If communities prefer one over the other, or to pay more for one than the other, that's their business.

If communities survey themselves and contract for a farm power line extension from one source, then repeat the process for the competing source of power and service, they can reasonably expect that the competitors will fight like Kilkenny cats, and that the group on the proposed extension may become hopelessly divided over the brand of electric service, and be unable to agree on any service.

In th meantime, the extension will hang fire and both the REA and the power company will be off building lines somewhere else, where they haven't been invited to get into each others wool.

The Question of Loyalty

The life and success of a family, a friendship, a business or an association with others depends upon loyalty of the persons involved, one to the others. Faith that the other fellow is serving your mutual interest, and will stand by you. Of course, loyalty can't endure unless these qualities are reciprocated in full measure.

In the markets, attacks on loyalty are constant. Considerations are forever being offered to get us to switch our loyalty. It is probably to our credit that we resist as well as we do. But when we own a business in cooperation with others, and are tempted away from it for a comparatively slight consideration, whom are we hurting?

Our Part is Important

Every one of us plays a more or less important part in this world's affairs. We may be obscure and always remain so. But we know not when some thing we have done may be of the utmost importance.

September 17th at Antietam, Maryland, will be held the 75th anniversary of the Battle of Antietam, one of the most important engagements of the Civil war, and the bloodiest battle ever fought on the American continent. Had not this battle occurred, military men believe that General Robert E. Lee could have captured Washington, where a decisive victory might have enabled him to dictate terms of peace and to have placed the Confederate States of America among the independent nations of the world.

But an obscure private soldier in the 27th Indiana volunteer infantry changed the probable course of history. While stacking arms two miles south of Frederick, Md., Private B. W. Mitchell noticed a paper on the ground, wrapped around three crushed cigars. Examining the paper, Private Mitchell realized he had made a tremendously important discovery. Directly, the paper was sent to General George B. McLelland. It was a signed and authenticated copy of Lee's order No. 191, dividing his army for the move on Washington, a daring and dangerous move under any conditions.

In two hours McLelland's ordinarily slow moving army was on the march to take advantage of Lee. They met at Antietam. At the sunken road 5,000 men were slain in less than 30 minutes. When the battle ended neither side could claim a victory, but Lee was forced to withdraw his troops in what is considered one of the decisive engagements of the war. History does not record what advancement, if any, came to Private Mitchell, but it remembers him for the part he played that day.

Farm Bureau and Farm Income

Industry has grown great in this country, largely because our national government has had a definite policy for industry as regards tailff protection. Prices have been maintained.

The American Farm Bureau policy has been that agriculture can not prosper as it should if it must continue to buy its supplies and equipment in a protected market, while it sells its commodities in markets that lack equal protection.

If agriculture is to attain economic equality with industry, then agriculture too must have the help of government through definite policies and programs directed towards the objective. The only way that farmers can achieve such equality is by pooling their strength in organization to shape such policies for the welfare of agriculture as a business, nationally and locally.

Vacation Suggestions

House cars, writes Farm News Poet R. S. Clark this month, are symbols of the city's cares and frets, and the season called vacation, that

A summer vacation in a cottage by a lake, or at a summer hotel in the midst of the alluring attractions pictured by the advertisement or folder, is an enticing thing to contemplate. If you have been unable to take a vacation this summer, it is not yet too late to have all the thrills of a summer resort right at home.

You can begin by moving into the smallest bedroom in your home. If possible, one above the kitchen. If the bed is soft and downy, slip a few handfuls of gravel under the sheet.

If you wish to take a quiet nap in the afternoon, set a radio next to the bed and turn it on full blast. Don't have any clothes washed for

Go out in the yard and sit on a rough board in the hot sun with fishing tackle in your hand. When you are nicely burned, simulate much rowing or whatever exercise that will make you stiff and sore.

When you have wearied of this, send yourself a bill for \$25 a week and resume life as usual.

Farmers Can Be Good Advertisers

Farmers are generally rated to be the best writers of classified advertisements. When they write an advertisement of goods or property for sale, they are direct and satisfying in their description.

With notable exceptions, farmers have been backward in the matter of using advertising to impress upon consumers at large the excellence of farm products from a particular region. Through the California Fruit Growers co-operative that has been accomplished for citrus fruits. It remains the outstanding job. The expense per contributing grower has been small and the benefits have been large.

Dr. J. A. Brock, educational secretary of the Farmers & Manufacturers Beet Sugar Ass'n, told the Junior Farm Bureau conference at Waldenwoods last week that the Association advertising campaign in behalf of Michigan beet sugar has resulted in the Michigan demand exceeding the supply of sugar.

Twenty-five thousand beet growers are interested. The sugar plants and the growers each contribute a few cents per hundred pounds of beet sugar for building consumer demand in the state for Michigan made beet sugar. Various forms of advertising and educational activities are carried on among consumers. Michigan produces many millions of pounds of beet sugar. The Association's work in building consumer acceptance on such a scale in so short a time is no small accomplishment.

Milk Production Drops in State

Milk production in Michigan in the past month took a sharp drop because

same daily basis as that of last Feb ing the level in the milk pails.

the state.

past month took a sharp drop because of milk family, and inasmuch as the paycheck full measure of all three from our because they feel your continued good you. Frankness with each other makes holders whom we were trying to propastures, according to reports accumu- and 27.4 pounds of butterfat, a drop comes only so long as the manager stockholders. lated by E. C. Scheidenhelm, extension of 12.7 per cent from the previous 30 meets competition and produces, we dairyman of Michigan State College, days. Unproductive pastures and high have represented in this Exchange the Since 1920 you have marketed all neglected his own affairs last winter Give us your problems. We helped



The Back-Seat Driver

An endless string of house cars shuttles up and down the state, They are up and going early. They are out and traveling late. They are everlasting symbols of the city's cares and frets And the season called vacation, that the farmer never gets.

There are trailers sleek and shiny, with aristocratic smirks, Just as full of built-in features as a watch is full of works. There are trailers small and simple, that rattle on the trip But the faces of the owners show the joy of ownership.

Now I never hope to own one. I am very well prepared With a dozen sapient reasons I could mention if I cared. But I must confess a feeling that presents itself to me,-What a boon to heckled drivers must a trailing house car be!

With Marthy in a trailer and myself behind the wheel What an independent attitude of freedom I should feel! I should know that she was with me, that I did not ride alone, But I'd meet the stream of traffic like a fellow on his own.

I should doubtless make some errors, now and then a small mistake In the instantaneous judgments that a driver has to make; I should lack co-ordination and perfection of control But I'd do my own deciding, as the captain of my soul.

If I chose to view the scenery and ignore a speeding bus I should not be rudely wakened and admonished thus and thus; If a car were fast approaching from the side-road on the right I should pass the intersection with no evidence of fright.

And I never should be startled by a snort of wild alarm At a load of hay emerging from the driveway of a farm. But would drive in peace and comfort and security and pride With a little house car trailing-and Marthy safe inside.

The tourist parks are crowded and the highways overflow With the swift vacation caravans forever on the go. We shall never own a rolling home for camping by a lake, But I sometimes wish we had one for the back-seat driver's sake,



Elevator Exchange Has 17 Remarkable Years

And Beans

and beans. At the annual meeting it a wholesale grain and bean business I. B. McMurtry.

Saved Wet Beans

change activities for the past year, item. and the viewpoint it has of a co-opera- The \$16,000 in cash our members the Farm Bureau program.

tive must always recognize the fact part as official spokesmen for ninety tion and business problems. I am conthat human nature is the biggest sin- co-operative elevators. gle factor he has to deal with, and since human nature is something you beil down the best information we strengthen the Farm Bureau at the clated very much. ger of any co-operative is bound to have his days of "wondering what it is all about".

can get on beans and grain and pass that on to our managers, together with the best outlets we can provide State Farm Bureau at the present time, but it will result in removing many of the problems of the

earth about three per cent of humans whom no one can or ever will be able to completely satisfy. These three the years our average must have been O. K. or the business would not have per cent probably fit into the greater scheme of life to serve as a governor scheme of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other of life to serve as a governor lalance so that the other lalance so that the other of life to serve as a governor lalance so that the other lalance so the other lalance so the lalance so that the other lalance so that the other lalance so that the other lalance so the other lalance so the lalance so the other la or counter balance so that the other have been able to survive.

The Manager's Problem

severely criticize any stockholder who surance agent the individual must president Hawley, Director Clayton tasks are too liable to cause one to And Beans

Sees fit to shop around. We cannot meet all the phases of competition, all personal properties of 83 member co-op elevators

Sees fit to shop around. We cannot meet all the phases of competition, all economic conditions such as very low members of 83 member co-op elevators

Sees fit to shop around. We cannot first be a good Farm Bureau man. A sports program occupied a consider able portion of each afternoon. Vestonal warehouse space and make the afternoon before my return I wrote the afternoon before my return I wrote. members of 83 member co-op elevators cost trucking, clashes of personality pers on the hillside in the woods in of the Michigan Elevator Exchange came to Lansing September 1 for the ter into the daily routine of a whole-sons attended the luncheon and afternoon program at the Hotel Olds. Stew when some good stockholder assisted by R. S. Jones also of the members of 83 member co-op elevators cost trucking, clashes of personality pers on the hillside in the woods in the evening closed each eventful day. The insurance program was directed by Alfred Bentall, head of our Farm Bureau Insurance Department, ably has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the daily routine of a whole the cherry can not be a season we had 400 men and wo men employed in the two plants. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the came the final the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the final the following:

"I return to my work tomorrow. It has been an inspiration to us to with the atternoon before my return I whole the final the following:

"I return to my work tomorrow. It has been an inspiration to us to with the fo

was started.

Port Huron Benefit

An outstanding service to bean pro- Before we opened our terminal ele- good job. ducing farmers was the Exchange's vator in Port Huron, an elevator sellhandling of the wet, heavy 1936 bean ing picking stock beans was discount- I am much encouraged over the re- Exchange of St. Paul, the Consumers crop. The Exchange operated its ed 25c per hundred which dealers sults. A number of these young men Co-operative Association of North modern picking and processing plant figured was the overhead and cost of started writing insurance for the Kansas City, and the United Co-operaat Port Huron 24 hours a day from maintaining a bean terminal. No State Farm Bureau and have already tives, Inc. (Ohio, Indiana and Michi-January 1 through March to meet the one objected much because 25c was produced an appreciable volume of gan Farm Bureau Service Companies). situation. During January and Febru- the standard discount. The day our business. One of them has exceeded The interest shown by the farmers ary the big plant was full of wet pick- Port Huron terminal bean elevator his dad in the number of coverages in the several states has caused the ing stock beans, having a market was opened for business this 25c mar- written. Not only did those at this project in the very short time we have value of \$400,000. The beans were gin disappeared and has not been seen camp immediately spring into action operated it to develop from the manustant state of agitation and change, since. \$250,000 a year saving to counin serving the farmer in insurance facture of a few tractors to a large important business contracts are com-The best account of elevator Ex- try dealers and growers is quite an matters, but they have become more scale business. This has necessitated ing up for renewal.

tive grain and bean marketing busi- (elevators) invested in 1920 has come As I look back upon the experience business. Ralph Brown, manager of Bureau Services both come in Novemness is contained in the managers' re- back to them as \$500,000 in patron- I am convinced that not only has this

The Main Job ness we figure that there is on this sometimes we burn the dish and come and twenty years hence.

We do make some bad errors in judgment; we may seem sarcastic to we know that 12 per cent of the would at times; we admit making all loma. The officers and directors of loma. The officers and directors of low of the stockhold acter and ability unexcelled by the customers or stockholders of most cothe many kinds of blunders humans the Oceana group are: O. E. Hawley, er co-operatives of Farm Bureau Serpersonnel of any other organization." operatives will not even inquire what are susceptible to, but the thought a competitor might offer. These 12 that keeps everything rolling along is per cent are so thoroughly sold on that we are working for an under your own Exchange. If you shipped Huron, their own organization they are will- standing, reasonable group of men the grade you sold you never worried ing to stake everything on the ability whose splendid co-operation for seven- about market declines. Bankers to-

three C's: (1) Courage, (2) Confidence, ket.

consider. Knowing this fact and at- worth of grain and beans through heavy pick beans stored at Port from what looked like certain failure

What We Are Doing An Article by Secretary Brody

Opportunities For Young People, Tractor Building, Fall Farm Supplies, and Vacation Thoughts

By CLARK L. BRODY

State Farm Bureau

During the week of July 18 it was Riley. insurance department of the Michigan Emhoff and H. H. Sandford. insurance matters.

Messrs, M. G. Fuller, vice president of the State Farm Life Co.; A. W. Tompkins, agency vice president of the State Farm Mutual Auto Ins. Co.; E. J. Warmouth, actuary; R. B. Keffer, inland marine underwriter, and Dewitt Holcomb, State Farm Fire Co. agency supervisor, discussed types of policies. risks and claims in State Farm Auto, Life, Accident and Fire Insurance being sponsored by 36 State Farm Bureaus in the United States. Methods of selling and servicing policyholders were given special attention as these young men were preparing themselves for insurance agents.

Character Counts To me one of the high lights in the portions of the program I attended was a discussion of insurance risks by Mr. Tompkins of the automobile insurance agency. Cases were cited as examples of undesirable risks. These included applications from keepers of liquor and gambling establishments, houses of prostitution, etc. Although the property value was there, the character of the owner was entirely undesirable and the application was the extensive job of repairs and re-

I felt that impressing upon the part of our State Farm Bureau force Farm Insurance offices at Blooming- Coloma a few days ago when they brag about the big ones that I brought

About half the attendance was women. turns for a while to, what appears to Lansing office, and by our district During the year ending June 30, him at the time, greener pasture.

1937, the Exchange marketed for mem
It takes only a telephone, typewriter Albert Brown, Hiram Andre, R. W.

ings of the Lansing office, to member over other bids to buy carloads from Farm Bureau Department, was in genelevators as a patronage dividend, ac- many elevators. If the newcomer's eral charge of the camp. Ben was so cording to the volume of business done judgment is right he prospers. If his rigid with disciplinary matters such judgment is wrong the elevator who as scoring each man's room every For 10 years, said President Milton sells him foots the bill. The mortal-morning, and requiring everyone to the month has been the reorganization Burkholder, the Exchange has been ity of jobbers in Michigan has been be on the dot with the schedule, that first in volume of Michigan grain and terrific, which is why this Exchange before the close of the week he was tions at Battle Creek. In the initial being dubbed by the members of the stages this was handled by a joint camp as "Hitler". Anyway he did a committee of the state and regional

They Have Started

actively interested in all phases of the setting up of the Co-operative Man-

port to the annual meeting, which we age cash dividends, interest and stock experiment demonstrated a most effect. Bureau Services, Gilbert Griswold and capital for our rapidly growing tive system for recruiting our insur-REPORT OF MANAGEMENT

The arbitrary freight charge of ance agency force, but it has shown to make our Junior Farm Burbon Association one of the latter than the company.

The arbitrary freight charge of ance agency force, but it has shown us how to make our Junior Farm Burbon Association one of the latter than the company.

The arbitrary freight charge of ance agency force, but it has shown us how to make our Junior Farm Burbon Association one of the latter than the company. Mgrs., Michigan Elevator Exchange shippers were paying in 1920 got kick-eau work a practical means of ap-The management of any co-opera ed out only by positive action on our proach to many of our other organiza- prominent distributors of our farm Bureau. vinced that enlisting the young people of the farm in Junior Farm Bureau attended these conferences and his erate spirit of optimism. For sixteen Our job with this Exchange is to work will not only materially interest and counsel has been apprefor their shipments of grain and State Farm Bureau and of the farm-cupled with arrangements for hand-to be done now appears larger than After seventeen years in this busibeans. In our boiling down process ligar business. At a mostly come have Fruit Canning Operations

urer; Weaver Gebhart and Clayton dise.



CLARK L. BRODY

The Hart factory was in first class Vice-Pres., D. L. Christian, Hastings condition for receiving this year's crop but at Coloma it was impossible to get modeling completed before the cherry Forman, all of Woodland. minds of these young men through had proceeded far enough so that the pack was on us. However, the work plant could be operated. By the end tried my hand at doing a little fishing acter and integrity are the most prec-of the season we shall have one of and vacationing for a portion of one ious things a person can possess was the best lighted and equipped canning week. While I went to the lake armwell worth the week's effort on the plants in the state as is true at Hart. ed with a brand new fishing license Manager Hinman and I were at and complete tackle and bait and was and the representatives of the State Coloma a few days ago when they fully qualified to catch fish, I cannot

For Ten Years it Has Been tempting to meet the human nature element, the management of your eral Farm Bureau program, as in organizations by being at the plant that mornations by being Throughout the week portions of Steimle and Vice President Buskirk How ing. Likewise, that afternoon we met is the case when the pressure of daily

Tractor Business Grows

One of the heavy responsibilities of groups distributing the tractors. These included the Farmers Union Central

machinery and a member of the State Farm Bureau board of directors, has

Consumers Co-operatives

president; Joe Albrecht, vice presi- vices. They are much interested in Executive Secretary of the Michigan dent; George Foster, secretary-treas- handling the co-op brand of merchan-

In this discussion President Alfred The officers and directors of the George of Farm Bureau Services, Boyd my privilege to make two visits to the Berrien and Van Buren organization Rainey and I felt that the problem in Junior Farm Bureau Insurance Train-ing Camp at Welderwoods I impressor ing Camp at Waldenwoods, Livingston Buskirk, vice president; J. R. Bliss, to take the responsibility of answercounty. Here twenty young men from secretary; C. L. Brody, treasurer; ing. Accordingly, we invited some of seven Farm Bureau districts, cover- John Hocker, Robert N. Schoenfelder, the representatives of the consumer ing many counties of the state, spent J. J. Jakway, Arthur H. Prillwitz, groups in Michigan to meet with the a week under the sponsorship of the Ward Plants, Jay L. Dodge, Raymond board of directors of Farm Bureau board of directors of Farm Bureau Services at Farm Bureau headquarters,

Lansing, August 31. This is one of the many constantly occurring problems brought about by the rapidly changing times. It is surely comforting to have a board of directors and a group of 125 interested stockholder organizations upon whom we may depend for counsel and guid-

Woodland Mortgage Paid

On the evening of August 13 the annual meeting of the Woodland Farm Bureau Exchange was attended. Farm Bureau Services has operated this plant as a branch since 1929. The stockholders and farmers who held a trust mortgage on the property received checks for final payment of the mortgage at the meeting. At Woodland the farmers have demonstrated that they had the courage and initiative to work out of a difficult situation. Much credit is due the officers and board of directors of this organization, all of whom were re-elected, as follows:

President, B. D. Black, Vermontville Vice-Pres., Lawrence Christian, Hastings Directors-Glenn Densmore, Hastings; John Gardner, Percy Lehman and George

Probably Got Skunked Also during the month of August I

about half the attendance was women to be a while to what appears to Lensing office and by our district ness the growers themselves operating this short respite has resulted in my getting a clearer vision of the tasks plants of this magnitude and process. getting a clearer vision of the tasks ing several million pounds of their ahead. At least, I have had some ber elevators \$9,500,000 worth of grain and a couple thousand dollars to start Sleight, Jesse Blow, Earl Gale and finer co-operation and loyalty than has plicity and magnitude of the probdistributed \$40,000, the year's earning of the Lansing office, to member over other bids to buy carloads from farm Bureau Department, was in gen. template them. The combined demands of the Michigan State Farm Bureau, Farm Bureau Services and Farm Bureau Fruit Products Company are surely such as to make any individual or group of individuals feel

humble and inadequate. "The early part of September there are meetings of the boards of directors of these three corporations. Several representatives of city consumer groups have been invited to meet with our state directors and discuss their

relationship to farmers co-operatives. "Important policies regarding the proposed farm and labor measures in Washington, rural electrification, highway and school taxation policies, and

ufacturing Company for handling the gan State Farm Bureau and Farm

"A backward look is somewhat comfronted with tasks which seemed beyond our powers, yet the Farm Bureau The time in August was also oc- has steadily gone forward. If the work lizer business. At a meeting of the have proportionately more facilities. United Co-operatives, Inc., at Indian-experience and member loyalty than The month of July saw the Farm apolis, August 9, with the National ever, All our State Farm Bureau ac-Bureau cherry canning activities at Co-operatives, Inc., the relationship be- tivities have been kept co-ordinated the two organizations, the Oceana considerable discussion. There are Bureau leaders. The personnel com-97 per cent will not get too enthusias- We do make some bad errors in Fruit Growers, Inc. and the Fruit Co- forty or more of these consumers' prising the staff of the State Farm

will and patronage will keep our busi- a better Exchange and more earnings tect from bad market losses. ness on the up grade. Your President for your farmer stockholders.

Local Responsibilities

of their co-operatives to produce. The teen years has made our Exchange an day will loan your company, without your responsibilities in a company based on our best information, it looks other 85 per cent of the members of the average co-operative will favor the contract with us for trainloads of friendly digs in the back. Another is their own organization on an equal in his seventies, after viewing humans contract with us for trainloads of friendly digs in the back. Another is Exchange. ruary among the 22,000 cows on test basis, keeping, however, an eye and from all angles for fifty years, said, grain and beans and know they will to give us a reasonable chance to corin dairy improvement associations in ear open on market values at all times. "No busines can succeed without the get what they buy regardless of mar-Inasmuch as the manager's pay- (3) Co-operation." If our business has Your directors are willing to as- friendly criticism and advice. It is the season with 33 cars of old beans The average cow's production for inasmuch as the managers pay (3) Co-operation. If our pushess has been a success we must have had a sume the responsibilities of that office your shop and we are working for on hand bought from our own stock-

due to extraordinary conditions. You stockholders likewise have kets look weak or strong it is because, If we say to you that certain mar-

We have constantly arged our stockwise. Another is to be free with up on beans, yet we are winding up

Competition is Keen Production dropped to about the grain prices are credited with lower-livelihood of about 120 families to most one hundred million dollars to watch over large stocks of wet, cave two good co-operatives this year not important as we see the picture.

(Continued on Page 4.)

Past mistakes bother some people especially when they are too old t repeat some of them.



You do just one thing - treat your seed with New Improved CERESAN and this effective dust disinfectant does four! Checks seed rotting, re-duces seedling blight, controls stink-

ing smut, and improves and often increases your wheat yield—at a cost of less than 3¢ an acre!

The U. S. Dept. of Agriculture, along with many Experiment Station authorities, recommends this treatauthorities, recommends this treat-ment. It is a protection against seedborne stinking smut — a way to better yields. Even on clean seed the average increase has been 1.13 bushels

Easier to apply. One-half ounce pe bushel — costs only 2 cents. No drill damage. Controls covered smut and stripe of BARLEY, and smuts of OA'S — often increasing stands and OA S — often increasing stands and yields of both grains.
One lb., 70; 5 lbs., \$3.00. Come in

now for your copy of free Cereal Pamphlet BUY FROM YOUR

FARM BUREAU DEALER And save postage. Or buy from us cash with order, 1-lb. can 70c; 5-lb. can \$3, PLUS parcel post at

FARM BUREAU SERVICES, Inc. 221 N. Cedar Lansing, Mich.

TREAT SEED -IT PAYS

THE ROOTS

TOP IS DORMAN

Best Judge



Lawrence Davenport, son of Presilent and Mrs. Ralph Davenport of the Lapeer County Farm Bureau, was winner of the judging contest at the Jersey Parish show at Lapeer August 10, placing first in a field of 27 4-H club

Lawrence Davenport has a splendid ecord in 4-H club work. As a lad of 12 he began building a herd of Jerseys with one heifer calf. Now he has two cows and three heifer calves, which won ribbons in the show.

When the first eggs are found, all pullets that show much comb deelopment should be housed. Those slower to mature should remain on ange until they reach the same de-

About two-thirds of the total buckwheat crop of the United States is in New York and Pennsylvania.

Cyanamid

the non-leaching

NITROGEN FERTILIZER

Get the job out of the way of Spring work

Ask your local dealer for Leaflet - F-142 or write

AMERICAN CYANAMID COMPANY

'Aero' Cyanamid is Nitrogen plus Lime

FERTILIZE

Wow FRUIT TREES

Nearly 100 Youths Study Co-ops at Waldenwoods

Second Conference on Purpose provement: Of Michigan Farm Organizations

Nearly 100 young men and womn from Michigan farms, interested in the work of local and state co-operative organizations of farmers, attended the second conference at Waldenwoods, Livingston county, August 27-Sept. 4 to become better acquainted with the subject.

The conference was sponsored by the Michigan State Farm Bureau and Farm Bureau Service and affiliated commodity marketing exchange, Each of them sponsored a number of young people to the conference. The students paid part of their expenses, and qualified for the conference, according Bureau. to the requirements of their spon-

the grounds of the Crouse Foundation near Hartland, Michigan. It is open to groups interested in community im-

The young people heard lectures on co-operative farm groups, talks regarding self improvement, discussions of plans for living and life work, and enjoyed a well balanced program of social entertainment. Brought together from many communities, they became acquainted with each other and

Instructors for the conference included: R. A. Waite of the American Youth Foundation; Dr. O. W. Warmingham of Boston university; Dr. David Trout, from Hillsdale college; Alfred Bentall, Jack Yaeger and Ben Hennink of the Michigan State Farm

Waldenwoods is a beautiful set of Exchange; Pres. E. A. Beamer, Michcommunity buildings beside a lake on igan Live Stock Exchange; Dr. E. J. townships in 47 counties in lower Brach, Farmers & Manufacturers Beet Sugar Ass'n; B. F. Beach, Michigan Milk Producers Ass'n

ELEVATOR EXCHANGE

BEET SUGAR ASS'N

Mason MICHGAN LIVESTOCK EXCHANGE

MILK PRODUCERS ASS'N

Lohman of Hamilton; H. H. Sanford

Doing clears the mind. Physical

Some butterflies give off a pleasing

of Battle Creek, and Mr. Gilmore.

Mt. Pleasant
Chesaning
Thompsonville
Pentwater
Port Huron
Howell
Quincy

Woodland

Dowagiac

Breckenridge
Paw Paw
Kawkawlin
Port Huron

Kawkawlii

Marine Cit

St. Louis

Sebewaing LaSalle

Eaton Rapids

Mt. Pleasant

.Williamston

....Ludington

Benton Harbon

......Caro

Coldwater

Charlotte Brockway

Ruth Brown
Florence Graham
Phyllis Clothier
James Bryan

Harry Johnson ... George Bauer Raymond Elbling Margaret Runzel

Marjorie Webster Norris Young Herbert Schmidt Alton Reavey Gerbert Gettle Albert Majisky

Elaine VanAken

Richard Koenigshof Nelson Brumm and Ruth Schuller Paul Huessner

Brown City Richard Christen Edna Eggleston

Loren Black



Cromaine Hall is the center of the Waldenwoods group of buildings. It houses the assembly room, dining hall and men's dormitory.

The Waldenwoods conference was -directed by Benjamin Hennink, in charge of Junior Farm Bureau work in Michigan. Mrs.

Hennink was in Charlette Brocker.



charge of housing and other general arrangements. The D several commodity | Phyllis Birds; Lois Graybiel exchanges were re- Mary Donald several commodity presented at the Grace Moore camp by employes who served as coun- Dick Anthony ... selors and sources of information regarding the exchanges. Following is a list of the let and 2nd year students at the con-

1st and 2nd year students at the conerence, arranged according to the organization that sponsored them: FARM BUREAU

-	Robert Ellert
ı	Margaret HensleyMt. Pleasant
H	
1	Marinico Giarman
ı	Ford Coodemont
₫	George Schleder
3	Anne WatsonHemlock
	Anne Watson Hemlock
ı	Agnus TurnerHemlock
1	Lorraine MarshallConcord
	Chas. BoneFentor
	Tancey Johnson Battle Urcck, N.
	Haward Farris
١	Roy CusinoLaSalle
ı	FRUIT PRODUCTS CO.
	PROTT PRODUCTO CO.
ı	Gerald KitsonRockford
1	Dala Hostetler
1	Alberta Foltz
	Clara DavenportLapeer
	Carl Block Holland
	Don White Howel
	Frank RiesSt. Louis
	Don HickmottOxford
	Don Hickmott
ı	Stanley LaneFairgrove
	Lillian Zech Berrien Center

Dick Grabemeyer Tom Zerbe Herbert Waldeck Paul Kriener Betty Bryan Alfalfa Needs Month Vacation

Alfalfa, the crop that gives Michigan a national crown covering one activity has a peculiar effect upon the and one-quarter million acres, needs judgment. a month vacation during September. From experiments at Michigan State College and demonstrations that scent, suggesting saudalwood. have been carried out in nearly every county in the state by members of the extension service, proof is found that

the vacation is necessary. Alfalfa is one plant that needs to have a chance to get ready for winter. S. T. Dexter, college specialist in farm crops, explains that much of the winter damage to alfalfa is the result of improper fall management. Second cuttings, if taken at all, ought to be off the field by the middle of August. Then the plants have a chance to put out new growth and store up food in the roots to defy freezing tempera-

Even September pasturing is not advised. After a cutting is made, or while alfalfa is being pastured, the new growth that shows up is at the expense of food stored in the roots. New leaves then put back this food. If the alfalfa is cut so late that the leaves cannot grow or do not have time to restore the food supplies to the roots, winter killing occurs.

Avoid cutting or pasturing alfalfa in September, Dexter advises farmers who plan to use a field the following year. If a second cutting is taken late in August, further cutting or pasturing is considered unwise.

Elevator Exchange Re-elects Officers

The Michigan Elevator Exchange, a co-operative organization of 100 state dealers, re-elected Milton Burkholder. of Marlette, president at its annual meeting September 1.

Carl Martin, Coldwater, was re-elected vice president. Others re-elected are Frank Gilmore, Parma, secretarytreasurer, and L. E. Osmer and Neil

Bass, of Lansing, managers, Directors re-elected were Andrew

CONNECTS 10,000 **FARM CUSTOMERS**

Consumers Power May Build 4,000 Miles of Farm Lines This Year

Between January 1 and August 31 the Consumers Power Company has built 1,935 miles of rural power line extensions, to bring service to 10,490 rural customers, said Herman Galwith the several types of business orlagher, rural service supervisor of the ganizations farmers are building in company recently.

The company, said Mr. Gallagher, expects to build 4,000 miles of rural line this year. Approved for construc ion by its engineers are 2,000 miles of proposed farm lines. New applications are being received at the rate of 300 miles of line per month.

For the 17 months ending August 1, the Consumers has built under the Lecturers from the commodity Ex- Michigan plan 3,827 miles of rural changes included: Neil Bass, Elevator lines, to connect 21,295 farm cusomers. It operates in about 500

Under the Michigan plan, the Consumers and other power companies, Michigan public utilities commission order, build rural lines at their own expense where there is an average of 5 customers per mile for the length of the extension. If there are less than five per mile, a contribution of his long experience with the successful \$100 toward the expense of the line is required for each customer less than an average of 5 per mile. Should additional customers come on the line, the \$100 units are returned to the original contributing customers.

His Catch a 50 lb. Snapping Turtle

Lansing, Sept. 1-A monster snapping turtle, largest in years to come to the attention of conservation authorities here, is in Lake Lansing, a small resort lake near this city.

The turtle was caught in a trap by Dan Shiffer of Lansing, who took its measurements and left it in his boatPalmyra to end the top of the shell was 32 gerous because of the possible presinches in length and in width, 23 ence of suffocating gases. inches. Fisheries men estimated the

Deckerville inches. Fisheries men estimated the turble would weigh 50 pounds or more. was gone. He has set his trap in the When Shiffer returned the turtle hope of catching it again.

Newaygo's Guest



JOHN B. STRANGE

Commissioner of Agriculture John B. Strange spoke to the Newaygo ounty Farm Bureau and Newaygo ounty farmers co-operatives at their oint picnic at Fremont Lake, August

Success of a farmers co-operative depends in large measure upon the seection of a good manager and directors, said Mr. Strange, speaking from Grand Ledge Co-operative Produce Co. and the Lansing Dairy Co.

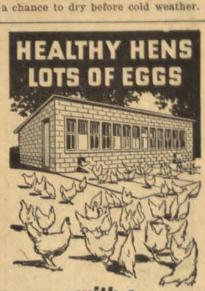
Michigan, said Mr. Strange, is just beginning to co-operate with federal authorities in the inspection and marketing of farm products. In the Michigan tag for quality, Mr. Strange sees great benefits in building up the reputation of Michigan products, as well as protection for shippers.

Twenty-five men who averaged bet ter than 150 pounds held a 3,200 lbs. tractor to a standstill in a tug of war, A splendid program of music was presented by members of the several organizations.

Entering a farm silo while it is

Uncle Ab says there are two ways of getting ahead; one is by using liquor and the other is by not using it.

Summer is the best time of year to build a poultry house. This gives the cement floor, the most desirable type,



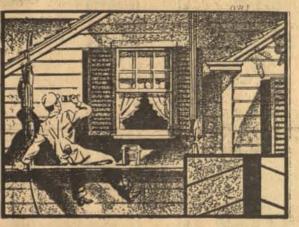
POULTRY HOUSE

FOR healthier, more produc-tive flocks, build your poultry house of concrete . . . easy to insulate, light and airy, permanent. Concrete has no crevices for lice, mites and other parasites; keeps out rats, weasels and vermin; is easy to keep clean and dry; does away with the need for frequent, costly repairs. Write for free booklet," Concrete Poultry Houses," showing layouts of poultry, incubator and brooder houses of various types approved by state agricultural colleges.

You can build concrete improvements yourself. Or get a concrete contractor. Your cement dealer can put you in touch with a good concrete builder.

PORTLAND CEMENT ASSOCIATION ☐ Feeding Floors ☐ Concrete Poultry

A GOOD TIME TO PAINT



ECONOMICAL FARM BUREAU **PAINTS**

ONE GALLON OF FARM BUREAU HOUSE PAINT will cover 300 sq. ft. two coats on average surfaces. It's a job that settles the paint question for many years. Our house paints are a combination of lead, zinc, and inert with pure linseed oil and thinners. Good paint makes . the best wearing and the cheapest job.

See Your Co-op

Now is the time to paint. Ask your co-op for our free folder showing color chart of 43 numbers of Farm Bureau paints, the best for your money. We have a fine line of wall and floor paints.

Barn Paints

Our Persian Gulf Red Oxide Barn Paint is bright red and will not fade . . . Our full line of roof paints include Aluminum Metal Paint, Tinners Red Roof, Farm Bureau Green Roof, Liquid Asphalt Roof Paint, and Asbestos Roof Paint for composition roofs.

Enamels

Farm Bureau quick drying 4 hour enamels come in 14 colors, including a black and a white. Brilliant gloss, no brush marks . . . washable . . . not expensive . . . and covers well.

House, Barn, Roof - Interior Paints - Enamels, Varnishes

Use Farm Bureau Fertilizers This Fall

More Plant Food . . . Drill Perfectly . . . Priced Right

TABLE 1. Fertilizers Recommended per Acre for Wheat or Rye Grown on Sandy Soils

Crop

Wheat or Rye

Seeded to alfalfa or clover

Without seeding of alfalfa or clover

Group 1 Soil suitable for agriculture; not needing lime: low in organic matter and low in productivity. Where recently few or no legumes have been grown and limited amount of manure has been applied.

Group 2 Soils not needing lime; medium to high in organic matter and medium in productivity. Where legumes and barn yard manure have been used systematically in the rotation for a number of years.

2-12-6 or 200-300 lbs. per Acre 200-300 lbs. per Acre 3-18-9 165-200 lbs. per Acre 0-12-12 or 250-350 lbs. 0-20-20 150 to 210 lbs.

TABLE 2. Fertilizers Recommended per Acre for Wheat or Rye Grown on Loam Soils

4-16-4 or 0-20-0

1-14-5 or 0-20-0

Crop Without seedings of clover or alfalfa

Seeded to clover or alfalfa 3-18-9

Wheat or Rye

Group 1 Where clover or alfalfa has not been grown and where manure has not been applied in the rotation.

2-12-6 or 4-16-4 or

Seeding not recommended

Group 2 Where clover or alfalfa has been grown or where manure has been applied in the

Group 3 Where clover or alfalfa has been grown and where manure has been applied in the rotation.

Grain alone, apply 200-250 lbs. per acre with the seed. If clover or alfalfa is to be seeded, increase to 300 lbs. per acre.

Ask Your Farm Bureau Dealer for These and Other Farm Bureau Analyses Suited to Your Territory



This threat is heard not long after strangers-or even neighbors-get tangled with each other in an automobile accident. There's more or less damage to be paid for.

It sounds bad-and it is bad. If suit is started and you have no insurance, you have to hire a lawyer, and perhaps pay both damages and costs after all. Win or lose, it's hard on you.

Isn't it a good idea to carry an automobile insurance that will stand all legal expense and assume the loss, according to the policy, in case you SHOULD have an accident? The semiannual expense of such protection in the State Farm Mutual Automobile Insurance Company is very reasonable.

> We have more than 500,000 policyholders and 7,000 agents In 35 states in this national Legal Reserve Company Let our local agent explain our policy to you,

STATE FARM MUTUAL AUTO INS. CO.

Bloomington, Illinois

MICHIGAN STATE FARM BUREAU, State Agent, Lansing



Own a

Co-op

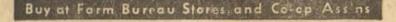
Freezing

Speeds

sizes. Has three coat porcelain interior, acid resisting bottom, Deluxe exterior finish. Fine hardware. Steel construction. Overload protector, and temperature indicator.

Double Value in Co-op Vacuum Cleaners

The Co-op vacuum cleaner is up to the minute in cleaning ability and ease of handling. Has high and low speeds, exact nap adjustment, other good features. Three models are offered.

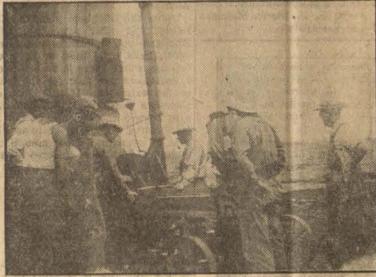


"THE WAY

FIGURE IT . . .

Making Ensilage from Green Hay in Monroe County





Above-Using molasses and water to convert green hay into ensilage on St. Mary Academy farm near Monroe. Shows use of bicycle pump and pressure gauge to force molasses from drum to ensilage cutter.

At Left-Another method. From the tank molasses feeds by gravity to the cutter knives.

Ward Andrews, Monroe county agriultural agent, brought the idea to Monroe county from Michigan State College, where it had been developed. it consists of adding molasses to green

ner were the first to manufacture en- sary sugar and lactic acid to make pended above the cutter. Through a silage from green hay. The idea an hay ferment properly for ensilage, hose and regulating valve molasses is swers a shortage of corn for ensilage, From 40 to 50 lbs. of molasses are fed to the cutter by gravity. It drips or the problem of too much wet weath- used per ton of hay. Water may be on the hay just before it enters the dded if desired.

Demonstrations held at several economy of the job.

hay as it goes through the ensilage for adding the molasses to the green ter.

Monroe county farmers this sum- cutter. Molasses supplies the neces- hay. In one a tank of molasses is susknives.

> A second method utilizes the drum farms in Monroe county this summer in which the molasses is purchased. impressed farmers with the ease and An ordinary bicycle pump supplies air pressure necessary to force molas-Two devices have been developed ses through a hose leading to the cut-

> > It was an afternoon of fun for every-

body starting out with a band con-

cert by the Stanton band at 1:30 fol-

nearly an hour with music, dancing

There were races for the boys, girls

Elevator Exchange Has 17 Remarkable Years

ing conditions. Competition in the Braamse, Martin Bauer, Floyd Wal-Michigan elevator business always has worth, Harry Johnson, Lawrence ing, together with some fine slight-ofbeen very keen. Fully 98 per cent Stewart, Joseph Duley, Charles Girof Michigan dealers are fair, hard- mus. punching fellows who are after the Grounds-Alfred Grueber, chairask that you co-operate with us to

Altscheffer, Kenneth Morrow.

For the nine and a half millions of dollars of business you gave us last year, our sincere appreciation. The large Dr. Horse pulling Elmer Frahm, chairman; E. W. Irwin, Walter Elrich.

Indice Dr. Horse pulling form the impossible form t \$40,000 in cash patronage dividends we sent you on the tonnage represented the entire net profit for the

Saginaw Valley Picnic A Brilliant Event

scheffel, Mrs. Elmer Frahm and Wil- entire park.

iam Bateson. Other committee mem-

Advertising and publicity-F. J. Harger, chairman: George Emerick, lowed by some specialty numbers by You stockholders expect market out. Mr. Altscheffel, William Taggett, John the high school German band. This lets at top prices consistent with go- McCormack, Henry Doerr, Leonard J. was followed by a demonstration of

same tonnage you are after. So we man; John Marthey, Charles Girmus. There are Entertainment-Mr. and Mrs. Wil-men and women-egg races, potato keep your business and our business liam Bateson, Mrs. Harold Schroeder, races, boat races and even turtle keep your business and our business a clean, profitable, industry for our growers and ourselves. Please remember there's as much human nature in us as there is in you—if not traces, Mr. Harota Schroed, Fraces, boat races and even turite races for the kids. This was followed by a horse pulling contest for light horses, and the afternoon wound up with a balloon ascension.

Mr. Caldwell.

Stanton Elevator Company Picnic

The Stanton Elevator Co., where Wm. Hardy is manager, put on its 6th summer picnic August 11th. It was a success with the attendance (Continued from page 1.) was a success with the attendance old Frahm family, Blumfield twp., numbering several hundred people, Saginaw county; Wm. Beiser family, mostly from Montcalm county. Stant-Bay county, and Adam Scheuerlein on business men paid fine tribute by family of Bay county in that order. closing all places of business for the Credit for a fine day of entertain- afternoon, and the town of Stanton nent belongs to this picuic committieself turned out to the picuic 100% The picnic was held at Clifford lake

Fred E. Reimer, general chairman; in the big park where a fine stage had Miss Evelyn Brower, secretary-treas- been built, augmented by an amplifier urer. Program chairmen: Joseph Alt- which could be heard throughout the

FOR SALE-MISCELLANEOUS

MICHIGAN SEPTIC TANK SIPHON

FIND OUT WHAT ELECTRIC FENCE

Fence Company, Payette, Idaho. (6-5-5t-15p)

RICHARD ELECTRO FENCE COM-

pany. Standard Units \$17.50. Look in your local paper for your county agent' ad. or drop us a line. Julius Vasol and Son. "Agents Wanted." R. 5, Sag lnaw W. S., Michigan. (7-3-6t-32p)

FARM WORK WANTED

MARRIED MAN, 38, WANTS TO ent furnished farm, or work by month. Record of 15 years farm work in three farms. T years stock farm.

BUILDING SUPPLIES LUMBER, METAL ROOFING, PIPE.

new and used. Guaranteed usable con-lition. Stockyards Lumber Co., 4,600 S. Halsted St., Chicago. (6-5-37-20t-19p)

Classified Ads

Classified advertisments are cash with order at the following ates: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

LIVE STOCK

REGISTERED HEREFORDS. BULLS

BABY CHICKS

stall when tank and sewage system. In-stall when tank is built. Installation and operation simple. Dicharges automati-cally. Have been sold 16 years. All in daily use and giving satisfaction. In-structions with each siphon. Price, de-livered, \$7.50 which includes sales tax. Farm Bureau Supply Store, 728 E. Shia-wassee St., Lansing. (3-4-tr-60b) PULLETS! PULLETS! U. S. CERTI-ed Leghorns and Barred Rocks. Ready ow. Also breeding stock R. O. P. cock-els (pedigreed). Write or visit Lowden arms, P. O. Rives Junction, Michigan. ocation Pleasant Lake. (Farm Bureau (8-7-tf-35b).

POTATOES

POTATO GROWERS-WE INVITE o inspect our 15 acre field of Chip-seed potatoes and contract for your requirements. E. W. Lincoln & Greenville, Michigan. (9-4-11-28p)

FARM MANAGER

OPPORTUNITY FOR FARM SUPER ont, Upper peninsula farm, One aderstands feeding and breeding of cattle, 100 head of pure bred cattle, 100 Write qualifications nseys on place. Write qualifications on LM, Michigan Farm News. 22 Cedar, Lansing, Mich. (9-4-1t)

25 BEAUTIFUL, ASSORTED, CHRIST

FARM PROPERTY

References. Lyons, Mich.

LICENSED REAL ESTATE BROKers. Farm appraisals, Property management. Farm Loans, Write for farm list. Clinton Heights Realty Co. Herman H. Halladay. Clare J. Bellows, Clinton, Mich. (8-7-2t-24b)

WORK WANTED

The biggest thing in co-operation is evator. Experienced help, Commercial training at Ferris Institute. F. J. Heany, peration.

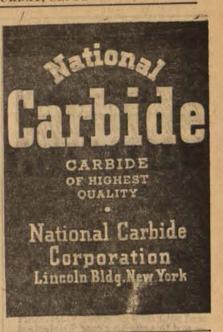
General Delivery, Lausing, Mich. (9-4-1t)

3,500,000 Rabbits Bagged in Michigan

If all the rabbits shot legally in Michigan each year were laid end to end they would reach one thousand miles, or from Lansing to the Gulf of

Mexico. The total estimated count of rabbits went to 3,500,000 bagged by 390,000 licensed hunters and killed during the open hunting season of 1935. It was also estimated by the conservation department from the compilation that 40 per cent of the rabbit hunters bagged 11 or more rabbits during the 1935 season and that the average kill for all hunters was about 11 rabbits

The same sample of license stubs was checked for the ringnecked pheasent kill. The estimate in this case was about three-quarters of a million pheasants legally shot by an estimated 270,000 pheasant hunters.







THIS SPREADER Has Features You Want

EASY TO LOAD

Top of box only 36 in. from the regulates for 6, 12, 18 or 24 loads per acre. A well made LIGHT DRAFT

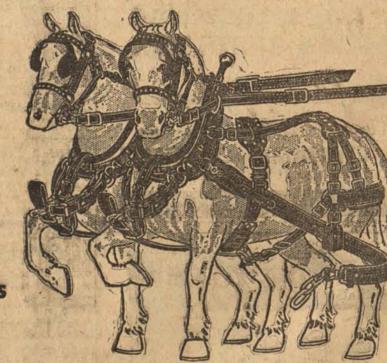
Weighs 1,200 lbs., or 100 to 500 Ibs. less than some others. Wide tired wheels that track. Selfaligning oil bearings.

SUPERIOR CONSTRUCTION

Steel angle construction for a very strong, flexible frame. Heavy steel axles. Steel chains and levers. Spokes hot forged into wheels. Beater teeth cold riveted so they can't work loose. If one breaks you can replace it with hammer and chisel. No welding to make repairs.

Buy at Farm Bureau Stores and Ca-op Assins

Flexible Collars End Sore Shoulders



Harness Frem No. 1 Selected Steer Hides

A GOOD TIME TO

We believe you will be money ahead to buy Farm Bureau harness from present stocks carried by Farm Bureau dealers and co-ops. Harness leather and manufacturing costs have been advancing.

It takes good leather to make good harness . . . that's why we use only No. 1 selected steer hides for all harness and strapwork. Our 1937 harness includes such improvements as . . . double side straps . . . double market straps ... two piece lazy strap ... new type hame clip . . . all Anchoride hardware, which is five times more rust resisting than cadmium, and 25 times more rust resisting than japanned hardware.

We make the traces, breechings and strapwork extra strong for long wear. For quality and wear, these harnesses are priced right . . . Send for our harness catalog.

SOLD BY

Farm Bureau Stores and Co-op Ass'ns

FARM BUREAU SERVICES, INC., Lansing, Michigan

* * * * There are four mighty important things in this farm electric proposition, and Consumers Power has them all.

"Their construction plan just fitted our needs * * * * A cheap sliding scale of rates lets us get plenty of work out of electricity * * * * The service is backed up by a 24-hour organization * * * AND THERE'S PLENTY OF CAPACITY.

"Lots of people overlook that last item-Capacity. The farmer that wants to get the most out of electricity is going to be adding new appliances right along-pumps, heaters, grinders, coolers or such.

"And with Consumers Power supplying him, he knows there is always going to be plenty of juice for everybody, no matter what the need. To me that is just like insurance protection."

WHAT can electricity do for you? Our rural service engineers are available without charge to all present and prospective electric farm customers in the Company's electric territory. Just write or visit our nearest office.

CONSUMERS

POWER COMPANY

By Complete Penetration

with ATLACIDE

the chlorate weed killer, used as a spray. Kills leaves, stems, complete root systems of weeds. Used by U. S. Gov't and Agr'l Exp. Stations, Millions of pounds sold to kill:

Canada Thistle Quack Grass
Bind Weed Poison Ivy
Willows Brush
White Top Sow Thistle
Wild Oat Grass Other Weeds

Altacide is safe to use when applied in weed killing solutions as recommended. Non-poisonous to live stock. Treat weeds this summer. They won't come back next spring. Our circular contains full directions and weed spray chart. Cost per weed patch is low. Atlacide is packed in 5, 15, 50, 100 and 200 lb, drums. See your Farm Bureau dealer. Soil building benefits can be earned by weed killing, under Soil Conservation Act.

FARM BUREAU SERVICES, Inc. 1 No. Cedar Lansing, Mich.

Every Gram of NOPCO XX **Contains 400 Units** of Vitamin D

VITAMINS can now be measured as accurately as protein, fat, or any of the other things hens need. Pennsylvania State College measured the need of laying hens for Vitamin D by a four-year test on NOPCO XX. NOPCO XX fed in recended amounts meets this need.

For accurate, economical feeding, you must use standardized, reliable ingredients. That's why thousands of poultrymen depend upon NOPCO XX to supply their layers with the Vitamins A and D they need for profit-production. It's National Oil Products Company, Inc. Essex St., Harrison, N.J.

Use branded, mill-mixed feeds con-taining NOPCO XX. Or, if you mix your own, use NOPCO XX in the

handy, factory - sealed 2-lb. or 5-lb. can.

For Profit-Production, Demand

THE DEPENDABLE

Vitamin A & D Source

Make Plans for the

Fair by Telephone

To make final arrangements for exhibits, or to

secure information, TELEPHONE today! If you

plan to stay in Detroit a few days during the fair,

TELEPHONE to make your reservations. And

while in Detroit, TELEPHONE HOME to make

Note the low cost of three-minute calls between

Detroit and the points listed below. Rates to

other points are proportionately low. Ask the

Station-to-Station Long Distance Rates

except Sundays

\$.80

.80

.75

.65

1.30

.50

.90

.80

.95

.55

.65

.45

.65

1.25

certain that all is well there.

operator.

Alma

Caro

Flint

Battle Creek

Bay City

Escanaba

Hastings

Holland

Jackson

Lansing

Lapeer

Mason

Kalamazoo

Marquette

Mt. Pleasant

Sault Ste. Marie

Port Huron

Saginaw

Grand Rapids

KILL WEEDS Farm Bureau Insurance Service Touches Daily Lives of Thousands of Farmers

32,000 Farm

Automobiles

By ALFRED BENTALL State Farm Bureau

85% of which are held by Michigan farmers.

To some 32,000 or more farm families, we are affording adequate financial protection in case of traffic accident in which they may be inolved on our highways. During the past year, we took care of some 9,500 osses for our Michigan policyholders.

When a man's car is stolen, we either recover it and put it back into shape or pay him its value. If it is damaged by fire, we pay for the damage. If there is collision loss, we also make good the damage, in accordance with our policy contract.

The most valuable part of our proection of course is when we stand between the policyholder and liability damages which may run into many thousands of dollars and can easily cost all that the farmer has.

Friend in Time of Need Today a report came in that one of the Kalamazoo Milk Producer's trucks we have insured had collided with another motor vehicle in which are dead and the others were badly in- from ocean to ocean. The Company of his small home in Howard City, jured. This case is now under investi- paid out last year more for collision Michigan. He had a policy with our the Kalamazoo Milk Producers As- Dominion of Canada. sociation that will pay.

Some time ago, the wife of a Miss-Litigation followed and judgment was returned against our Missouri policyholder's wife for over \$7,000. It was a fortunate thing for this family to have the State Farm Mutual standing between them and the payment of such a sum. The Missouri policyholder's wife was taken care of through our Michigan Farm Bureau Insurance service just the same as if she were at home in Missouri. On the other hand, if a Michigan policyholder had had the same disaster in Missouri, the Missouri Farm Bureau Insurance service then would have given the same care to the Michigan policyholder as we did to the Missouri policyholder here.

This is one of the things that makes

Nights

Sundays

\$.40

.40

.35

.35

.50

.40

.50

.35

.45

.35

.35

.35

.45

.35

.35

Lives in 5,000 Farm Homes

| our insurance service so valuable. The | Insurance Director for the Michigan State Farm Mutual is operating in 39 Eleven years ago the Michigan State matter where we go, we are not very We now find ourselves with over Our program enables us to insure Farm Bureau became the sole Mich- far from an authorized State Farm \$6,500,000 of life insurance in force many buildings that in the nature of igan representative of the State Farm Mutual service man. The State Farm in Michigan. That represents some their organization they cannot write, Mutual Automobile Insurance Com- Mutual Company has over 410,000 5,000 families, most of them on farms, such as public buildings, mercantile pany of Bloomington, Illinois. We policyholders whose insurance is achave now 40,600 automobile insur- tively in force. Its emblems are to a young man who was working away



ALFRED BENTALL gation; whoever may be found as to insurance than any other company in Company for \$1,500. This amount was blame, our policyholder will be pro- the country. Our arm of protection paid to him within a very few days. tected. And should there be a large extends not only into each state in oss, it will be the Company and not the union but to every province in the not interfere in any way with that

Dwellings and Farm Buildings

Life Insurance Service

states with over 7,000 agents. No State Farm Life Insurance Company. officials of local mutual companies.

A while ago, one of our agents met buildings, town and city dwellings, etc. ance policies actually in force, about be found on vehicles from the Ca- from home. He said that he was too hard up to pay for any insurance; that his widowed mother and small children were about to lose the little home they had. However, our agent to insure many kinds of personal persuaded him to buy \$1,000 of life insurance. Within a week, the young fire insurance programs, For instance, man was killed in an accident.

It was a great help when our agent took a check for \$1,000 to the widowed thousands of dollars worth of instrumother. She had not known that the ments. There is considerable chance insurance was in force.

Farm Life insurance policy has stood between a family and financial disaster. The State Farm Life Insurance Company furnishes every type of policy that can possibly be needed, following illustration will show: from birth to age 65.

Replacing a Home have already been a material assistfire insurance protection. One of our there were six people. Three of these nadian line to the Gulf of Mexico and policyholders recently had a total loss paid this loss. Our fire insurance program does

of the Farmers Mutual Fire Insurance

Calves, Etc.

Companies. But we are able to give tend insurance counsel to all who need you may be in need of it. The Michigan State Farm Bureau a great deal of service and help to our is also the sole state agent for the agents who in many cases are also

We also include in our insurance program what is known as Inland Marine Insurance. Under this division of our Company, we are able we are able to insure property of school bands. Some bands have

There have been many other cases in which the proceeds of the State to another. The instruments belong sometimes to the schools. In any case, the loss is a serious matter. And so we are able to care for them as the

Last fall, the Michigan Future Our latest addition to the Farm We insured the instruments. One of Bureau insurance program is that of them was dropped in Chicago and taking on the agency for the State there was considerable damage done Farm Fire Insurance Company, We to it. It was a great relief to one of ance to many people in the matter of instrument, when the State Farm Fire the boys, who was responsible for this

Club Calves Insured

One particularly valuable service being rendered by our Inland Marine Department is that of insurance for 4-H Club calves. For a premium of \$1.50 we insure a 4-H Club calf for one year against death from any cause, with a minimum value of \$40 and maximum \$50.

We have a considerable number of these 4-H Club calves insured. Just

last month, Max Avery, a 4-H Club boy | it. This is one of the services to in Calhoun county lost a calf within our Farm Bureau folks.

a week after he insured it. Inside of them to write to our office here or to mother ten days, we sent him a check come in and see us about any infor \$45, with which he bought another surance problems they have, or about calf which he had insured in the State any insurance they may need, Farm Fire Insurance Company. Such information will be given with-In addition to the fact that through out any obligation to those desiring it, our State Farm Bureau Insurance Ser- The Farm Bureau Insurance Departvice we can offer any line of protec- ment belongs to the Farm Bureau tion needed in automobile, life or members. We invite all of you to fire insurance, we are also glad to ex- make use of our service whenever

From Lapeer County We Hear

from Harry and Jeannie Witt of Imlay City, who write: "We received your check in payment for the cow killed by lightning and many thanks."

Yours truly,

You, too, can be protected in Michigan's largest farm mutual fire insurance company with nearly \$250,000 in assets and resources, over one-half of which is in cash, government bonds and bonds guaranteed by U. S. Government. Insurance classified and assessed according to hazard. Rate as low as \$2.94 per \$1,000. To date we have paid \$5.327,861,00 in losses. Over \$1,371,000,00 new insurance written in July this year. There is a reason. A nenny post card will bring further information without obligation. Write today-Don't delay.

State Mutual Fire Insurance Co. of Michigan W. V. Burras, Pres. 702 Church St., Flint, Mich. H. K. Fisk, sec'y

Don't Just Buy Insurance - Buy Protection

MR. LIVESTOCK PRODUCER

The Michigan Livestock Exchange is a farmer owned and controlled organization—offering you the following services:

SELLING

Commission sales services on Detroit and Buffalo terminal markets. Feeders through national connections, can furnish at cost plus a reasonable handling charge, all grades of feeding cattle and lambs.

FINANCING 5% Money available for feeding operations of worthy feeders who have feed, regardless of where they purchase their feeders. MARKET INFORMATION

Listen to the Farm Market Reporter, sponsored by the Ford Dealers of Michigan each market day at 12:15 P. M. over the Michigan Radio

	YZ Detroit	Kilo- cycles 1240 1420 1370	WEDE	Grand Rapids	Kilo- cycles 1310 1270
The same of	Kalamazoo	590		Bay City Lansing	1410

MICHIGAN LIVESTOCK EXCHANGE, Detroit Stock Yards

ouri policyholder was visiting Lansing. She was so unfortunate as to Farmers Not Immune be involved in an accident which resulted in the death of a Lansing man. To Labor Troubles

Milk Strike and Packing Plant Union Have Had to

Be Met

By MRS. EDITH M. WAGAR We have watched some of the maneuvers of the organizations created in behalf of labor with much disgust, and we have been free to tell what we would do if we were hiring some of were many disappointments among this labor.

Farmers know but very little about ize the true situation. strikes and unions and pickets. Whenever the country gets stirred up over himself up through a period of time a labor disturbance, we have told how we would handle the situation if such when he came under a union labor a thing should ever happen to us. We classification at so much per hour, have thought these things only hap and 44 hours a week, his weekly pay pened in factories.

We read about the "sit downs," picketing, tear gas, state police and the learned that the plant insisted upon nilitia, but we kept on in our usual way, feeling quite immune.

Destroying Milk How rapidly our sense of security

be most certain

that there had

ating substance



a few moments jolt to her.

is a part of that business. speak for the farmer, who talk very wife's hands, so she insisted on a glibly about "preserving the individu- change. There seemed to be but one ality of the independent farmer." place where a shift could be arranged, Well, the farmer is partially independ- so the plant manager set her at "ty ent on his own farm so far as the la- ing guts." After 44 hours of that, the bor performed on the farm is done by onion odor was not so obnoxious. himself or his wife or his growing To be sure, there are many jobs than he can do himself and he must that are not so pleasant, and not evup on the boasting about being abso- shop has been unionized and a con lutely independent.

people following radical leadership of everyone concerned.

Packing Plant Experience face with the demands from labor that there can be no disputes about employed in the co-operative farmer wages or time or privileges. owned Detroit Packing plant. We employ from 175 to 200 people. We were must stop drifting but rather must see informed that a labor local had been organized within the plant and over have sane, sensible plans worked for 85% of those employed had agreed to governing all sides of their business. go along with them.

Their demands were many and some ability to think straight or to reason out a difficulty. They presented a labor contract, and we requested an opportunity to prepare a contract of our

to us and aim to please, but there are Lightning kills about 500 persons in a few of the radical type that care the United States annually.

nothing for us or the business but insist on their "rights" to the point that they become a part of the machinery of operation but sacrifice the human interest we would like to take with each individual.

Not As Expected

To unionize a plant does not necessarily mean shorter hours, more pay and greater privileges. There our employes when they began to real-

For instance, one man had worked to a flat rate of \$40 per week, but check was a trifle over \$24.

Imagine his consternation when he living to the letter of the contract that had been forced upon it. He begged for overtime at 11/2 times the hourly rate, but there was no rush of work in the plant. Labor's plea had ing a warning was been for shorter hours to fill the need cal milk station to for adequate rest and recreation.

A privilege that was lost to employes in the labor contract was that of buying meat at a discount for peen no contamin- home consumption.

Some of the incidents developed by dumped into the thermos tanks dur- the labor contract have been humoring the night, as ous. A girl in the union decided to had been the case get married. She asked for her anin other places and nual vacation, but according to the the entire milk union schedule for the employes her supply made unfit honeymoon must be postponed until for consumption, the second week in January. Union Farmers learned in disposition of vacations was quite a

that labor disturbances could affect The girl was employed at skinning our business whenever outside labor onions to be used in some of the cooked meat products. Her husband ob-There are those who today claim to jected to the odor of onions on his

children. But let him have more work connected with the packing business depend on hired help. He'll soon let eryone would care to do. But when a tract drawn up between labor and the When we hear about the demands management, the best thing to do is of radical labor groups we sometimes wonder if some of our own actions are not being reflected. For years there has been group after group of farm of a situation has its drawbacks for

one sort or another, making demands just as ridiculous and just as unfair and unwise as ever heard from labor.

Packing Plant Experience

In my opinion labor should organize and should aim to be beneficial to the firm they are working for, and work in a co-operative spirit and make Some of us were brought face to themselves so valuable to their firm

Farmers, we must spend more time

in thinking our problems through; were unreasonable. Their committee we must learn to live co-operation and was granted a hearing. They appeared before the packing house board of directors and plainly showed their inability to think straight or to reason

besides many other minor points. | sea is to be erected on Maui island The large majority of them are loyal 100 miles southeast of Honolulu.

he Farmer

Says "OK" on Farm Bureau's Tractors!

Farmers look 'em all over . . . and Farm Bureau must be getting the nod again and again, because our dealers have sold many Co-op tractors this year . . . Your Farm Bureau dealer has these machines on display.



EXTRA VALUES - AS STANDARD EQUIPMENT

 Self Starter Rubber Tires

Battery & Generator Ignition Foot and Hand Brakes

 Electric Lights Truck Type Steering

Power . . . Economy . . . Convenience . . . and all purpose service are built into the Co-op Tractor. It is built in one to four plow sizes. All are available with power take-off. High compression industrial motor unit develops maximum power with very low consumption of gas and oil. Gears, axles, and bearings designed to insure long life under severe duty. Changes easily from farm cultivating to field or road type. Adapted to highway hauling at truck speeds. Easy to handle. See and try this tractor.

Co-op Tractor and tractor plow at work on McCalla farm in Washtenaw



SOLD BY

own planning. They insisted on union wages, union hours, annual vacations throwing a finger of light 19 miles to

FARM BUREAU SERVICES, INC., Lansing, Michigan



MICHIGAN BELL TELEPHONE CO.

SHALL FARMERS BE DENIED ELECTRIC LINES?

Utilities Have Been Forbidden To Build Lines Promised Months Ago

Shall the Rural Electrification Administration with \$6,000,000 for Michigan farm power lines, and Michigan power companies, now engaged in building probably \$5,000,000 of rural lines in 1937, be maneuvered into a throat cutting match?

Farmers on rural lines extensions which have been accepted by power companies, are finding their expectations for early service blasted in some sections because the public utilities commission has refused the power company permission to proceed with construction.

It is perhaps unavoidable that the power companies, connecting farm homes in lower Michigan at the rate of 20,000 a year, and the REA should come to grips over the same territory. The REA is permitted to go in anywhere. Power companies are restricted to territories.

tricted to territories.

How Construction is Blocked

The REA has been struggling for months to get itself into position to build lines. Now it expects to get its construction under way this fall. In the meantime, a situation has arisen whereby extensions made ready for construction by power companies can be denied construction.

In May the legislature passed a law requiring that for any extension more than a mile in length, a power company shall have to get permission from the utilities commission to proceed with construction.

Ostensibly, the law was to prevent construction of spite lines. When the power companies ask permission to proceed with construction of a rural extension that has been months in the making, they may get a letter back advising that the extension has been awarded "to another utility."

The immediate losers are the farmers on the line. For them electric service is indefinitely postponed. In the Tri-County REA project of several central Michigan counties, it is reported that 70% of existing power company lines and rural extensions in various stages of progress have been paralleled by proposed REA extensions.

Both the Michigan State Farm Bureau and the Michigan State Grange have supported the Michigan plan, under which the power companies are operating to build lines at their own expense. Both farm organizations have been friendly to REA construc tion in Michigan. Both groups have held that the farmer should be the judge of which type of service suits him best and is the most economical Both the Grange and the Farm Bureau will object to rural lines promotion methods designed to interfere with that free choice on the part of farmers.

21 Counties Ready for 300 Club

A new idea in Farm Bureau clubs is to be initiated at the annual meeting of the Michigan State Farm Bureau at Lansing in November, say leaders of the outstanding County Farm Bureaus.

The new club will be organized at a breakfast meeting of the officers and directors of all County Farm Bureaus with paid memberships of over 300. Only those from counties with memberships of or over that figure will be eligible. The club is to be called the 300 Plus Club, from the fact that members are officers of a county Farm Bureau with a paid membership of 300 or over.

The purpose of the club is to get together the leaders of the outstanding membership counties for the purpose of recognizing outstanding membership accomplishments and to formulate programs for promoting membership and community activities.

There are already 21 counties whose officers are expecting to be charter members of the new club.

Members will wear suitable lapel buttons or pins. Each county whose officers are eligible will be awarded a certificate to that effect.

Dark colored towels have become so popular within the last few years that certain laundry companies have worked out a special treatment to preserve attractiveness in towels.

CREDITS ON PURCHASES Help Pay Farm Bureau Dues!

NOTICE TO MEMBERS: Purchases of Farm Bureau Brand dairy and poultry feeds, seeds, fertilizers and fence from your local dealer; also, purchases from our clothing and blankets dep't at Lansing, are eligible to membership credits when declared.

MAIL YOUR DEALER SALES SLIPS to the Michigan State Farm Bureau, Membership Dep't, 221 North Cedar Street, Lansing, about every three months.

BE SURE Farm Bureau brand goods are entered on silp as "Farm Bureau Alfalfa," "Millmaker." "Mermash,"

\$10 annual dues mature life memberships; \$5 annual dues do not, but participate in Membership Credits, which reduce the amount of dues pay-

Life members receive their Membership Credits in cash once a year. We furnish addressed, postage pre-paid envelope for this purpose on your request.

MICHIGAN STATE FARM BUREAU Lansing, Michigan

FARM BUREAU FERTILIZER AND CERTIFIED WHEAT ARE GOOD PARTNERS



FARM BUREAU'S

QUICK ACTING Fertilizer

MAKES GOOD STANDS

NITROGEN

95% Water Soluble Quickly Available to Plants SUPERPHOSPHATES
WORLD'S BEST POTASH

Farm Bureau Fertilizers Are Always a Money Maker on Fall Grains

\$1 for Fertilizer Returns \$2.43 in Tests Made on Townsend Farm in Ionia County

Mr. Emory S. Townsend of Ionia, R. 1, is known as one of the best live stock farmers in Michigan. He also produces a lot of wheat. Last fall, in co-operation with Farm Bureau Services dealer Johnathan Hale & Sons at Ionia, Mr. Townsend divided a 28 acre wheat field. To one-half he applied Farm Bureau 0-20-0 fertilizer at 200 lbs. per acre. The other half was not fertilized. At harvest he compared results:

Unfertilized 14 acres FERTILIZED 14 acres Total Yield Ave 479 bu. 5 557 bu.

Average per Acre 34 3/14 bu. 39 11/14 bu.

The wheat tested 59 lbs. At \$1.00 a bushel, the return was \$5.60 more per acre on the fertilized half. The fertilizer cost was \$2.30 per acre. Therefore the fertilizer paid for itself and earned a profit of \$3.30 per acre. Each dollar of fertilizer investment paid back \$2.43 in increased yield.

Certified Fall Grains

Certified Wheat and Rye out-yield ordinary seed and produce top quality grain. Their small extra cost per acre is a good investment. The varieties below are the best and highest yielding for Michigan. Produced by the Michigan Crop Improvement Ass'n.

BALD ROCK—Beardless, soft, red winter wheat. Big yielder. Resistant to lodging.

AMERICAN BANNER—White, soft winter wheat. Beardless. Stiff straw. Winter hardy. Heavy yielder. Best for lighter wheat soils.

ROSEN RYE—Outstanding heavy yielding rye. Large plump berries. Well filled heads. There is no better rye.

WINTER VETCH—Sow with rye. Excellent cash seed crop. Michigan is specially adapted to yetch seed production. Vetch, a legume soil builder.

Buy at Farm Bureau Stores and Co-op Ass'ns

WE BUY SEEDS - - - - WE CLEAN SEEDS

We buy Michigan grown alfalfa, red clovers, alsike and sweet clover seeds. For a bid, send us an 8 ounce representative sample. Take equal amounts from each bag to make mixture from which to take sample. We supply mailing bags.

Let us clean your seeds in our modern plant. Very reasonable charges. Send sample and we will advise cleaning needed and price. Have seed cleaned early.



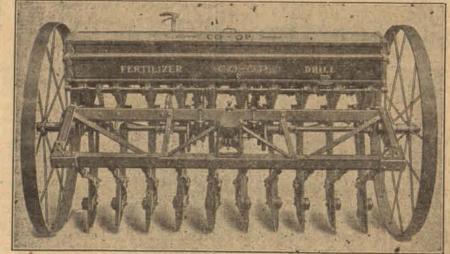
FOR LIVE STOCK COMFORT



KILL-FLY For Household Use. Quick, Stainless. Has a PleasDeadly to insects, and a lasting fly repellant. Harmless to man and animals. Farm Bureau Spray is worth much more than it costs. Sold in gallon, 5 gallon cans and drums.

Buy at Farm Bureau Stores and Co-op Ass'ns

Farm Bureau Machinery

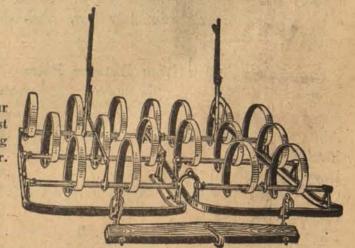


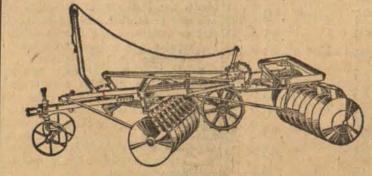
Co-op Drill

Our fertilizer and grain drill has a combination disc and hoe shoe that avoids clogging. Drills perfectly. Places the seed where you want it.

Spring Tooth Harrow

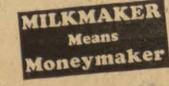
Every farm should have one of our spring tooth harrows. Built to last anl to do all things well that a spring tooth should do. Works with tractor. Sections can be added.





Automatic Tractor Disc

This harrow is the last word in convenience and working efficiency. It is entirely automatic in all operations. Built extra strong and will stand up under hard service. Bearings are oiled from bottom.



MILKMAKER FORMULAS 16, 24, 32 and 34% See Your Farm Bureau Dealer

FOR FARM BUREAU SUPPLIES

Write Us If You Have No Dealer FARM BUREAU SERVICES, Inc., Lansing, Mich.



MILKMAKER FORMULAS 16, 24, 32 and 34%